

ExhibiBits

Indian Exhibition Industry Association's newsroom communique



IEIA Wishes You
A Happy New Year 2016

IEIA President's

Hello!

Dear Friends,

Let me begin by wishing you all a very happy Christmas, New Year 2016, Lohri and Makara Sankranti/Pongal. It is a great honour and a privilege for me for being elected as the President of the premier National body of the Exhibition industry. While I had been the Vice President of IEIA during the last term, it was indeed a pleasure and an opportunity for me to contribute towards the growth of our industry through this platform. Now, as President, I have higher obligations to build upon the legacy of my predecessor and set higher targets of achievement to take our association to yet another level of recognition. I would like to acknowledge the good work and achievements of our previous Executive Committee and leadership. Let me also congratulate you for all your impeccable achievements and successes during the last year.

As we move into the new year with the new Executive Committee taking responsibility for the further growth of our Association and the industry, I shall work with all my possible enthusiasm and dedication and assure you that 2016 would come up as an exciting year and I look forward to working with you all towards meeting all challenges being faced by our sector.



...contd. on page 5

IEIA announces new Executive Committee

Elects Mr. K. V. Nagendra Prasad, COO, HITECH Limited, as new President



(LtoR seated) - Mr. Rajiv Malhotra, Mr. Nagendra Prasad, Mr. Rakesh Kumar, Mr. Ravinder Sethi and Ms. Sonia Prashar;
(LtoR standing) - Mr. Max Fernandes, Mr. Vipul Agarwal, Mr. S. Balasubramanian, Mr. Sudeep Sarcar and Mr. M.B. Naqvi

IEIA, the apex body representing the exhibition industry in India, elected its new Executive Committee at its 9th Annual General Meeting, held on November 20, 2015, at the India International Centre, New Delhi.

Mr. K. V. Nagendra Prasad, COO, HITECH Limited, was elected as the new chair of the Executive Committee and as President of the association. Mr. Prasad has been associated with the exhibitions sector for the last 15 years and brings with him, rich leadership experience on board. Outgoing President, Mr. Rakesh Kumar, Executive Director, EPCH, shall continue to be the EC member of IEIA, in the capacity of ex-officio member.

Mr. Ravinder Sethi, MD, R.E. Rogers India has been elected to the post of Vice President; Mr. Rajiv Malhotra, CEO, Lotus Exhibitions & Marketing Services, as Honorary Secretary and Mr. M.B. Naqvi, CEO, Media Today Group, as Treasurer of IEIA.

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"My best wishes to the newly elected EC and President for taking up the unfinished task of earlier EC and set new agenda for the next two years for the growth and for the promotion of Indian Exhibition Industry. I assure my full support as we embark on a New year and continue our journey for the progress of our industry."

Rakesh Kumar, Ex officio Member, Past President



"Some years back, some of us met at the India International Center as 'founder members' of the IEIA. So, it's with a great sense of emotion, humility, and pride that I stand at this same venue as its Vice-President."

Ravinder Sethi, Vice President, IEIA

and MD, R.E. Rogers India Pvt. Ltd.



"I'm honoured to be given the chance to work for the industry a second time as Hon. Secretary and thank members for showing their faith in me. In the next two years members can look forward to a number of initiatives and activities for the benefit of exhibition industry in India."

Rajiv Malhotra, Hony. Secretary, IEIA

and CEO, Lotus Exhibitions & Marketing Services (LEMS)



"The Indian exhibition industry has come a long way, but we (IEIA) have to be consistent in our endeavor to strengthen it further - domestically as well as internationally, and bring together all the stakeholders to move ahead for accomplishing "Make in India" vision."

M.B. Naqvi, Hony. Treasurer, IEIA and CEO, Media Today Pvt. Ltd.



"It's an honour & matter of pride to be elected as one of the EC member at this important platform. The association in my opinion, has been able to uplift the image of the Indian event & exhibition industry, both domestically as well as internationally. With

the support of the association & it's member, my endeavor shall be to take the industry to even greater heights."

Vipul Agarwal, Executive Member, IEIA
and Managing Partner, Expro Events & Exhibits



"The Indian exhibition industry is at the cusp of growth. With "Make in India" the buzz word in the country today, we see many new shows emerging from many niche industry sectors which will not only contribute to the growth of

manufacturing industry but also play an important role in the overall growth of the exhibition industry. BIEC is really happy to be a part of IEIA executive committee and will continue to support the initiatives of the association and the industry. It's an opportunity for us to work together and make the Indian exhibition industry a sustainable, vibrant and most recognizable industry in the years to come."

S. Bala Subramanian, Executive Member, IEIA
and Sr. Director & Head, Trade Fairs, IMTMA



"It's a great honour and prestige to be one of the executive committee members of IEIA. Happy to join the mission of taking the Indian exhibition industry to yet another benchmark nationally as well as internationally. Looking forward to working with this exciting team and

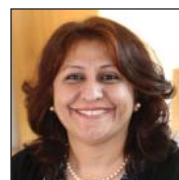
joining hands with other stalwarts on the panel."

Max Fernandes, Executive Member, IEIA
and Head - Operations, UBM India Pvt. Ltd.



"2015 saw a lot of growth in exhibition industry as a whole, but the most visible growth was witnessed in the capacity addition and shifting of bases of major events. The coming year shall see an increase in mergers and acquisitions, skill development and events on "Make in India". As the industry association and mouthpiece, IEIA shall have the role of offering its platform for networking, knowledge sharing and promotion of India as an exhibition & MICE destination. India Expo Centre and Mart is committed to IEIA and happy to be a part of such initiatives and shall continuously contribute towards betterment of the industry."

Sudeep Sarcar, Executive Member, IEIA
and Vice President, India Exposition Mart Limited



"It is a true honour and great opportunity to serve the industry as an Executive Committee member of IEIA. We shall strive our best to work for the growth and progress of our members and the industry."

Sonia Prashar, Executive Member, IEIA
and MD, NürnbergMesse India

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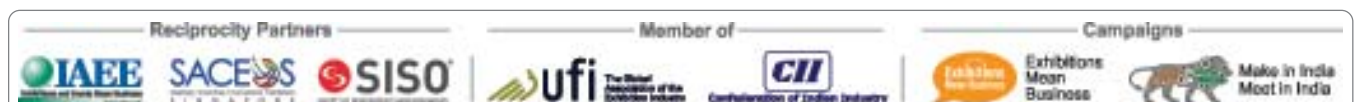
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Moving on to the New Year, our endeavours would be focussed at spearheading new initiatives and building upon meaningful activities of great value for our members, by increasing the activities at regional levels across the country. Our focus would also be towards increasing the membership numbers, while ensuring we meet the expectations of the existing members of our association. We shall also work towards keeping our members updated about the latest initiatives and continue our communication with them through this wonderful communiqué- Exhibits along with other media of communication. Building on the success of our annual flagship event - 'The IEIA Open Seminar', we will ensure to make it a 'not to miss event' for the industry, the 6th edition of this event is scheduled on 6th and 7th May 2016 at Bangalore International Exhibition Centre (BIEC), Bengaluru; providing ample fun, learning and networking opportunities for all the attendees. Training activities like CEM and EMD will continue to receive our prime focus and we shall be launching many new training formats including webinars for our members. Furthermore, collaborations with many more international organisations and associations shall be given prime importance in our agenda.

It would be our pleasure to incorporate any suggestions provided by our members for improvement and progress of our association; I hereby welcome and invite our members to share their valuable feedback and suggestions to develop new activities. With these words, I wish you a Prosperous New Year 2016 on behalf of the Executive Committee of IEIA.

Look forward to your support.

K. V. N. Prasad
President, IEIA

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Mr. Max Fernandes, Head- Operations, UBM India Pvt. Ltd.; Ms. Sonia Prashar, MD, Nuernberg Messe India; Mr. Sudeep Sarcar, Vice President, IEML; Mr. Vipul Agarwal, Managing Partner, Expro Events & Exhibits; and Mr. Balasubramanian, Sr. Director & Head, Trade Fairs, IMTMA hold office as Executive Members of the association.

The AGM commenced with opening remarks and welcome address by the President of the outgoing Executive Committee, Mr. Rakesh Kumar. As he shared a report about the activities and achievements of his team during his two years' tenure, he expressed gratitude to the outgoing Executive Committee for their leadership and substantial contribution. He also thanked all members for their earnest support to the association.

The new team is all set to take the association to another level with fresh perspective and looks forward to building on the legacy of the past ECs over the last 9 years. Mr. Nagendra Prasad shared his vision for building a stronger exhibition industry in India with plans to spearhead innovative operations and enhanced activities of the association, for addressing concerns of members and the industry, towards accelerating the growth of the sector.

IEIA is the apex body in India providing a common platform to the entire exhibition industry to consider ways and means for development of its various facets related to the exhibition industry from development to removal of bottlenecks disrupting the growth of the sector. IEIA Executive Committee comprises of 10 members elected by all member organizations, representing various segments of the exhibition industry viz., exhibition organizers, service providers and venue owners. The elected office bearers drive the working of the association with the objective of overall development of the exhibition sector in the country. ■

New Members - Welcome Aboard!

- **DMG Events India Pvt. Ltd.**
<https://www.dmgeventsmc.com/>
Authorised representative at IEIA: Mr. Sajid Yusuf Desai, Country Director, DMG Events India Pvt. Ltd.
- **JMD Design Desk Pvt. Ltd.**
<http://designdesk.in/>
Authorised representative at IEIA: Mr. Rohit Saraogi, Director, JMD Design Desk Pvt. Ltd.
- **Infinity Exhibitions & Conferences Pvt. Ltd.** <http://infinityexpo.in/>
Authorised representative at IEIA: Mr. Sukhjinder Singh,
Managing Director, Infinity Exhibitions & Conferences Pvt. Ltd.
- **Maharashtra Chamber of Housing Industry (MCHI-CREDAI)**
<http://http://www.mchi.net/>
Authorised representative at IEIA: Mr. Diipesh Bhagtani, Invitee Member, MCHI-CREDAI

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MCHI - CREDAI

Phenomenal ACETECH show by ABEC at Mumbai and Bengaluru-celebrate trends, technology and innovation

Bengaluru : 9th to 11th October 2015

Mumbai : 29th October to 1st November 2015



Known as Asia's largest and the world's third largest exhibition on architecture, construction, building materials, innovation, and design, The Economic Times ACETECH, organized by ABEC Exhibition and Conferences Pvt. Ltd., brings together architects, designers, developers, engineers, contracting companies and industry experts under one roof for displaying and sourcing products and services expediently.

In 2015, the exhibition kicked off with its curtain-raiser show at Bengaluru, at the 34 acre expanse of Bangalore International Exhibition Centre (BIEC). Held from 9th to 11th October, 2015, the event had a tie-up with CREDAI Karnataka and witnessed maiden launches of its allied events - Ace Interface, Design Wall and Grandstand Awards. The event's inauguration saw the presence of 90 delegates from CREDAI Karnataka and some of the most accomplished and renowned names from the construction industry, including, Mr. R Jaishankar (Brigade Group), Mr. B M Jayeshankar (Adarsh group), Mr. Ashish Purvankara (Purvankara Builders), Mr. Hanif Sivani (H M Constructions), Mr. Bijay Agarwal (Sattva Group), Mr. M Murali (Shriram Properties), Mr. Nagaraj Reddy (Zonasha Projects), Mr. Sanjay Shah (SNN Builders), Mr. Deepak Porayath (Mahindra Lifespaces), Mr. Shriramlyer (Godrej), Mr. Bhaskar Raju (Divyasree), Mr. Ravindra Pai

(Century Real Estate), Mr. Raj Pillai (Sobha Limited), Mr. Kamal Sagar (Total Environment), Mr. K C Anand (Hiranandani Group) and Mr. Sumit Khanna (Fortune Group). ACETECH Bengaluru featured 300 exhibitors.

In Mumbai, ACETECH was organised from 29th October to 1st November 2015, across an area of 2,00,000 sq.ft at the Bombay Exhibition Center, in Goregaon. This brought together over 620 exhibitors with more than 5700 brands on display and 4,00,000 plus visitors. Known to be one of the biggest, liveliest and remarkable events conducted in the financial capital, ET ACETECH Mumbai saw the presence of the most reputed and leading names from the industry, including international industrial designer, Mr. Karim Rashid; Mr. Niranjana Hiranandani, MD, Hiranandani Group; Mr. Ashish Raheja, MD, Raheja Universal; Mr. Abhishek Lodha, MD, Lodha Group; Mr. Vikas Oberoi, Chairman and MD, Oberoi Realty; Mr. Sandeep Runwal, Director, Runwal Group; Mr. Parag Munot, MD, Kalpataru; Ms Anita Arjundas, MD & CEO, Mahindra Lifespaces; Architect Hafeez Contractor; Architect Alfaz Miller, Principal Architect and Director, ABM Architects; Architect Zubin Cooper, CEO, Bentel Associates; Architect Jaume Carne, Planner of Modern Barcelona; and Mr. Anuj Puri, Chairman & Country Head at JLL India.

In Mumbai, ET ACETECH was also significant for its tie-up with MCHI CREDAI and CYW. The coming together of ACETECH and CREDAI at the former's Mumbai show in the last week of October 2015, was symbolic of an amalgamation of innovation, information and intelligence to create a dynamic synergy. On 30th October 2015, ACETECH organised MCHI - CREDAI multiple panel discussions, of which the first centered around, 'Smart cities or sensible cities,' and panelists included Mr. Shobhit Agarwal, Capital Markets, JLL, as moderator; Mr. Darmesh Jain from Nirmal Lifestyle; Mr. Boman Irani from Rustomjee; Mr. Gaurav Gupta from Omkar Realtors & Developers; and Mr. Shaishav Dharia from Lodha Group, while the second panel focused on 'Gen-Next - The DNA of Entrepreneurs' and panelists included Mr. Diipesh Bhagtani from Jaycee Homes, as moderator, Mr. Dhaval Ajmera from Ajmera Realty & Infra; Mr. Gaurav Thakkar from Thakkar Developers; Ms. Binitha Dalal from Rustomjee; and Mr. Aditya Vilas Javdekar from Vilas Javdekar Eco Homes. Mumbai also witnessed the launch of newest initiatives, such as, 'Walk The Talk With Your Mentor,' 'Indian Paints and Coatings Forum' and the MCHI Conference. ■

Positive organic growth at twin shows

Biofach India & India Organic 2015 route in 3345 b2b trade visitors

5th to 7th November 2015, Kochi, Kerala



Organised by NuernbergMesse India Pvt. Ltd., the seventh edition of Biofach India held with India Organic 2015, brought together 175 exhibitors including private stakeholders; State pavilions from Kerala, Karnataka, Himachal Pradesh, Sikkim, Uttarakhand, Andhra Pradesh, Assam and Madhya Pradesh; government boards and key certification bodies; over 80 international delegates; and 3345 b2b trade visitors (excluding farmer groups). Around 273 business meets were held during the shows. The event welcomed 23 buyers including 12 from Europe, USA, Middle East and Asia. The five distinct components of the show were exhibition, international conference, buyer-seller-meets, organic food court and a consumer connect initiative.

Ms. Laxmi Rana, Chairperson, Uttarakhand Organic Commodity Board and Mr. Jörn Rohde, Consul General of the Federal Republic of Germany, inaugurated the event in the presence of Dr. A K Yadav, President, International Competence Centre of Organic Agriculture (ICCOA) and also recently appointed Advisor to the Organic Division - Agricultural and Processed Food Products Export Development Authority (APEDA); Dr. Tej Pratap, Vice Chancellor, SKUAST, Srinagar; Mr. Manoj Menon, Executive Director, International Competence Centre of Organic Agriculture (ICCOA) and Vice-President- IFOAM; Ms. Sonia Prashar, Managing Director, NuernbergMesse India; Mr. Raj Sekhar Reddy, Managing Director, Sresta Natural Bio Products Pvt. Ltd, Hyderabad; Mr. Tapan Ray, Managing Director & CEO, Nature Bio Foods Ltd. and other dignitaries.

Among highlights of the show was the two day International Conference organised by International Competence Centre of Organic Agriculture (ICCOA) based on the theme of Sustainability Development Goals through Organics. This saw participation from 22

speakers from India & abroad and 149 delegates.

Considering the growing significance of organic farming at the grass root level, a farmers' workshop was conducted with an objective to spread awareness on the existing scenario of the organic world. The Consumer Connect Program focused on spreading awareness about benefits of an organic lifestyle amongst consumers.

Dr. Meera, a well-known homeopath doctor and Ms. Gayatri Asokan, a well-known nutritionist and dietician, familiarized the participants on this diverse theme. Organic Food Courts have been crowd-pullers at all the BIOFACH INDIA shows. This year once again, the Organic Food Court in Kerala was operated by CGH Group of Hotels.



The event concluded with a valedictory program, where the best booth designs and pavilions were rewarded.

Speaking on the occasion, Ms. Sonia Prashar, Managing Director, NuernbergMesse India Pvt. Ltd. said, "Kerala is an ideal destination. We were impressed with the response of the state government and the farm clusters last year. We normally do return to the city more than once to maintain momentum and generate more activity. In India, organic products are assuming increasing significance. Since majority of the population is actively involved in agriculture, the sector is enjoying constant growth. At present in Kerala, an absolute organic revolution is taking place with the state promoting organic farming at the grass root level in a phased manner. Biofach India together with India Organic fitted in wonderfully with Kochi and offered an optimal networking platform for not only organic players, but also end-consumers. Without any doubt, the events fitted in wonderfully with Kochi and offered an optimal networking platform for not only organic players, but also the end-consumers." The next edition is set to take place in Delhi-NCR in November 2016.■

Intersolar India projects strong state of India's solar market

Ideas & Information exchanged as Solar Energy gains ground in India

18th to 20th November 2015, Mumbai

The positive atmosphere at the 7th Intersolar India reflected the strong state of India's solar market as companies and investors took advantage of opportunities to exchange ideas and information; numerous contracts were signed and cooperation agreements reached. With 200 exhibitors, the MMI India event saw participation from 12 countries and around 11,000 international visitors - an increase of 20% over the previous year. At the conference, held concurrently, around 680 attendees discussed opportunities and challenges posed by India's solar industry with over 100 speakers. Mr. Rajendra Shukla, Minister for New and Renewable Energy in Madhya Pradesh, announced the start of the world's largest solar project, 'Rewa Ultra Mega Solar Project' wherein a total of 750 megawatts is to be installed over an area of 1,560 hectares, with completion projected for June 2017. Initiators of the solar park are the Solar Energy Corporation of India in collaboration with Madhya Pradesh Urja Vikas Nigam Limited. China's Huawei Technology and India's Waaree Energies announced their future partnership. Waaree would procure from Huawei intelligent PV systems and string inverters with a total output of 100 megawatts. The fourth Intersolar Awards for Solar Projects in India were also presented.

This edition's opening was graced by Joint Secretary, Ministry for New and Renewable Energy (MNRE), Mr. Tarun Kapoor. Keynote Speaker, Prof. Dr. Eicke R. Weber, Director, Fraunhofer Institute for Solar Energy Systems ISE in Freiburg, discussed "The Role of Solar Energy in our Future and Renewables Based Energy System". The conference focused on the Indian market and energy storage with 100 experts from research and industry shedding light on the theme. Visitors were particularly excited about roof-mounted installations. The Indian government hopes to install around 40 GW of commercial and industrial roof-mounted installations by the year 2022.

For the first time, the 4th Indo-German Energy Symposium took place at the same time as Intersolar India as one of the conference's side events. With workshops such as Making RE and EE Business a



Win-Win for Private and Public and Bankable Business Models to Finance Solar Projects in India, the sessions offered fresh ideas on the profitability and financing of solar technologies. The Indian Ministry of New and Renewable Energy also hosted a side event.

International and Indian experts from institutes and companies discussed the topic of Concentrated Solar Technologies for Medium & High Temperature Heat Applications. Speakers included Dr. R P Goswami, Director of the Ministry of New and Renewable Energy (MNRE), India; and Ms. Anna Heimsath, leader of the team for concentrating collectors at the Institute for Solar Thermal and Optics at the Fraunhofer Institute for Solar Energy Systems ISE, Germany.

With events spanning four continents, Intersolar is the world's leading exhibition series for the solar industry and its partners. Intersolar India is the country's largest exhibition and conference for the solar industry. The event's exhibition and conference both focus on the areas of photovoltaics, PV production technologies, energy storage systems and solar thermal technologies. ■

Safety Show-OSH India 2015 focuses on global best practices

4th edition witnesses 30% increase in visitors over last year

26th to 27th November 2015, Mumbai



The 4th edition of Occupational Safety & Health (OSH) India, a two-day safety show, held on 26th and 27th November, 2015 at the Bombay Exhibition Center, Mumbai brought together internationally renowned exhibitors, consultants, business experts and key government officials on one common platform, to discuss global best practices and seek solutions to some of the most pressing challenges in workplace safety and health.

Organized by UBM India, this was inaugurated by Chief Guest, Mr. Jayendra M Motghare, Director - Directorate of Industrial Safety and Health, Ministry of Labour, Government of Maharashtra; Dr Avneesh Singh, Director General, Directorate General Factory Advice Service and Labour Institutes (DGFASLI), Ministry of Labour & Employment, Government of India; Dr. Anup Rakshit, Executive Director, Indian Technical Textile Association, Ministry of Textiles, Government of India; Mr. Varun Budhiraja, Director, Euro Safety Footwear India Pvt Ltd.; Ms. Kirsty Iliffe - IOSH Framework Strand Leader and Mr. Reinhold Eisenbarth, Regional Segment Manager, Minning, Middle East/

Africa/South west Asia & Regional Marketing Manager, Drager South Africa Pty. Ltd.

Participation of leading organisations from across the industry re-affirmed the need and focus of OSH India as an industry event. These included Euro Safety Footwear (India) Pvt. Ltd. (also presenting partner); Acme Safetywears Limited; Acme Fabrik Plastic Co.; BATA India Limited; Drager Safety India Pvt. Ltd.; Joseph Leslie & Co. LLP; Jayco Safety Products Pvt. Ltd.; Karam Industries; Kimberly Clark Hygiene Products; Lifegear Safetech Pvt. Ltd.; Honeywell Safety Products; Rahman Industries Ltd.; Venus Safety & Health Pvt. Ltd.; Shree Lalita; E.I. Dupont India Pvt. Ltd.; Arvind Limited; Fall Arrest Systems & Technologies Pvt. Ltd.; Teijin India Pvt. Ltd.; Mallcom safety Pvt. Ltd. and Sure Safety as key exhibitors. IOSH and NEBOSH were workshop partners.



In addition to giving an opportunity to health and safety suppliers and service providers from across the world to showcase their innovations and knowledge amidst an industry landscape of vastly untapped India market, OSH India 2015 featured a two-day conference to drive occupational safety and health as a priority for companies, whilst reiterating the significance and business benefits of investing in health and safety of its workforce, in-turn, its own organization and the economy at large.■

Thailand's TCEB ASEAN Rising Trade Show campaign returns

The Thailand Convention and Exhibition Bureau (TCEB) is continuing its ASEAN Rising Trade Show (ART) campaign to support the Thai exhibition industry through promoting the country as a high potential marketplace for the ASEAN market. The ART campaign is expected to run for three years from 2015 with the goal to raise the profile and standard of the Thai exhibition industry.

The first-year of the ART campaign is set to officially finish in December 2015. The number of international exhibitors and visitors in the first three quarters of 2015

increased more than 75 percent year-on-year. The number of exhibitors and visitors from ASEAN countries increased by 30 percent. TCEB expects the number of international business travellers to Thailand in the exhibition sector in 2015 to reach 175,000 and generating revenues of Baht 15 billion (US\$423 million). By the end of 2016, it is expected the number of MICE travellers to Thailand to reach 1,000,000 with revenues more than Baht 92 billion (US\$2.6 billion). ■

Source: <http://www.tsnm.com/news-blogs/tceb-asean-rising-trade-show-campaign-returns#sthash.if5xblz4.dpuf>

Envirotech Asia highlights sustainable development in waste water treatment

Sees participation from over 45 exhibitors and 200 delegates

1st to 3rd December 2015, Gandhinagar, Gujarat



Envirotech Asia 2015, organised at Mahatma Mandir, Gandhinagar, Gujarat, was inaugurated by Dr. KU Mistry, Chairman GPCB (Gujarat Pollution Control Board). This conference & exhibition was organised by Radeecal Communications with TERI (The Energy and Resources Institute) as the event knowledge partner.

Envirotech Asia 2015 envisioned with the local opportunity in Gujarat with focused area on sustainable development in the field of waste water treatment, policy intervention, best practices and state of the art solid waste management which should be cost effective. Keeping in mind the scale of challenge and potential and prospects, Envirotech Asia was an initiative towards the "Swachh Bharat Abhiyan"

Envirotech Asia 2015 hosted over 45 exhibitors from many different countries around the world showcasing a wide range of industrial solutions including machinery, equipment, technology for environment waste management & pollution control system, storage and much more.

The show was not limited to Indian players and hence provided an opportunity for detailed interaction between Indian & foreign players alongwith the participation of Government officials and pollution control boards.



The conference highlighted aspects in "waste water treatment & recycling management: a way to sustainability", with an objective to update the industry about the new and emerging innovation in technology to improve waste management. In all, the conference saw participation from over 200 delegates.



Global Sources posts 57 percent exhibition revenue

Global Sources, a leading business-to-business media group based in Hong Kong, reported its financial results for the third quarter ending September 30th. Revenue from continuing operations was US\$23.5 million, down from US\$31.7 million in 2014. The company also posted an IFRS net loss of US\$4.6 million. In the same quarter last year, Global Sources recorded a net profit of US\$1.9 million. The decline in revenue hit all of Global Sources

core businesses. Online revenue fell by 15 percent to US\$15.9 million. Exhibition revenue plummeted by 57 percent to US\$4.1 million in 2015. Contributing to the decline, Global Sources completed the sale to UBM Asia of its joint venture, eMedia Asia, in the second quarter and also discontinued several overseas trade shows, which had previously been held in the third quarter of 2014. ■ Source : <http://www.tsnn.com/news-blogs/global-sources->

CPhI & P-MEC India 2015 bring together major representations

Pharma industry expo sees 1100 exhibitors, visitors from over 97 countries and 32000 delegates

1st to 3rd December 2015, Mumbai



UBM India launched South Asia's largest Pharma event - CPhI and P-MEC 2015 at BEC and BKC Exhibition and Convention Centres, Mumbai on 1st December, 2015. Along with its co-located event P-MEC, CPhI India serves as a platform wherein key players of the pharmaceutical sector, worldwide, will congregate for business. As a precursor to the event, UBM India hosted the Indian edition of Pre-Connect Congress (7th edition internationally), India Pharma Awards and launched industry dedicated publication reports.

In collaboration with AGR Knowledge Services, UBM India launched the exclusive 'Indian Pharma Exporters & The World Of P-MEC – Collector's Edition' publication. This provides valuable insights on the Indian Pharma exports; major exporting companies and highlights their success and performance in FY15. In addition to an overview of the industry the publication includes Global trends in P-MEC, P-MEC scenario in India, global & Indian trends of pharmaceutical industry covering production, demand – supply, export trends, investment, key growth drivers of the industry, Government initiatives for the industry and future outlook.

Pre-Connect Congress was a series of panel discussion among industry leaders, deliberating on topics related to

M&A in Pharma, regulatory issues and enhancing synergies, transition of India from a manufacturing hub to an innovation and drug discovery destination, pricing policy affecting profitability, technological advances and the Biosimilars as the next booming segment for the Indian pharma market. The UBM India Pharma Awards in association with TAKE Solutions as title sponsor showcased organisational capabilities in the direction of Innovations across 10 different categories and was attended by the industry including policy makers from the country as well as Asia and Europe.



The global pharmaceutical market is currently estimated to be approximately USD 1 trillion in value of which USA accounts for over 40% followed by the European Union (EU) and Japan. Mr. Yogesh Mudras, Managing Director, UBM India, said, "UBM has been an integral part of the global pharma industry for years. To mark this milestone, UBM India will be hosting the Pharma Week 2016. Spread across the city of Mumbai including Bombay Convention & Exhibition Centre and BKC, Pharma Week 2016 will include the Expo, CEO Power Breakfast, Pre-Connect Congress, Nextgen Pharma Roundtable, Plant visits, Exhibitor Showcase and Knowledge Forums, India Pharma Awards and Innovation Gallery amongst others." ■

Over 90% booth sold off for 2016 ASIAWATER Expo & Forum

The ninth edition of the ASIAWATER Expo & Forum, the largest and leading water and wastewater event for developing countries in Asia, will take place April 6-8 at Kuala Lumpur Convention Centre. With 90 percent of the booth space already booked, ASIAWATER 2016 is one of the best shows throughout Asia for current ASEAN water needs, including water supply, water resources, sanitation and purification.

As part of the ASIAWATER 2016 marketing campaign, the ASIAWATER team organised a technical visit for their exhibitors, staff and media to Indah Water Konsortium (IWK) Bunos Regional Sewerage Treatment Plant (STP) on 2 December. This is the first leg of the three tours to educate and promote the water services industry in Malaysia. ■ Source: <http://www.tsn.com/news-blogs/2016-asiawater-expo-forum-booth-space-more-90-percent>

Plast Show sees major industry representation

61st edition showcases the latest in plastic technology

4th to 7th December 2015, Vapi, Gujarat

The 61st edition of India's Prime Exhibition on Plastic Industries & Technology- Plast Show 2015, was organised by Radeecal Communications and Sunline InfoTech event India, at Vapi industrial Association Ground, Vapi, Gujarat. The show witnessed more than 20,000 visitors from across India. This dynamic event was designed for plastic industry, moulding industry, plastic processing machinery, dies and mould manufacturing, packaging industry, printing industry, automation and control panel, auxiliaries and ancillaries equipment manufacturers.



Mr. Kirit Parekh, President, Daman Industrial Association inaugurated the four days show that saw visitors from across the country. ■

Interdye Asia at Gujarat University in Ahmedabad, India

Gujarat, the colorant-manufacturing hub of India with its investor-friendly atmosphere considered the most appropriate venue for the show

China Dyestuff Industry Association (CDIA), China Dyeing and Printing Association (CDPA) and CCPIT Shanghai Sub-council, the organisers of the leading global show for the Colorants segment (China Interdye) organised the 5th "Interdye Asia" exhibition at Gujarat University Convention & Exhibition Centre in Ahmedabad from 3rd to 5th December 2015. Interdye Asia 2015 also has the local support of CHEMEXCIL, DMAI, TAI, SGTPA and GPE Expo.

Interdye Asia has attracted wide attention and active participation from the international colorants industry. A show space of 5000 sqm. was occupied by 110 famous companies from China, India, Germany, and Thailand, including Lonsen, Runtu, Yabang, Jihua, Transfar, JECO, Sunshine, Tianyuan, Color Root, Kedah, Zhijiang, Anoky, Boao, Zhenqing, Jingjin, Yorkshire, Modern, Atul, Meghmani, Vapchem, Jagson, Hindprakash, Gopinath and Saraf. Exhibits cover all kinds of ecological and environmental-friendly dyes, organic pigments, printing



and dyeing auxiliaries, relevant equipment and other products. With detailed planning and active promotion, Interdye Asia will attract various industries namely textiles, plastics, inks, paints, cosmetics, paper and leather from India and neighboring countries in large numbers. ■

Source: <http://www.prnewswire.com/news-releases/interdye-exhibition-at-gujarat-university-in-ahmedabad-india-300183037.html>

South Asia's security & fire safety event advocates smart security for emerging India

Increasing security spending boosts market for surveillance systems

10th to 12th December 2015, New Delhi



The 9th International Fire & Security Exhibition and Conference (IFSEC) India Expo 2015 was held at Pragati Maidan, New Delhi. The event was inaugurated by Chief Guest, Mr. Manish Sisodia, Hon'ble Deputy Chief Minister, Govt. of Delhi, amidst an august gathering including dignitaries like the Guest of Honour, Mr. Maninderjeet Singh Bitta, Chairman, All-India Anti-Terrorist Front and Mr. Muktesh Chander, Special CP (Traffic), Delhi Police.

"The need for better security systems is somewhat mandatory in the current scenario. Shows like this give us choice of a wide spectrum under one roof. I could sense that there are interesting equipment displayed here that could be seriously considered for home security and public safety net," said Mr. Manish Sisodia while inaugurating the show.

In the age of smart technology, to match the pace of smart cities, need for smart security is of utmost significance. Analysts are of the opinion that the rise in terrorist activities, growing crime rates, data thefts, remote monitoring, growth of public infrastructure, increasing IT spending, government initiatives and

increasing security spending are all boosting markets for surveillance systems in India. Against this landscape, as part of the world's leading portfolio of security and fire safety events, IFSEC India provides an opportunity to its exhibitors and visitors to learn about the latest technology and industry trends and discover the best solutions to keep their business and clients secure amongst a showcase of products like CCTV & video surveillance, biometrics & RFID, integrated systems, access control, cyber security, integrated systems, physical security, perimeter protection, fire detection systems, intruder alarms and fire alarms on display.

IFSEC 2015 also hosted a one-day conference along with panel discussion themed "Safe Cities". The sessions centred around industry topics such as Safe Technologies to Better Prepare Cities during Disasters: Emergency Response in Real time, Unlocking the Underlying Potential of Security Industry with IoT: A Holistic View, Smart Ways of Ensuring Security in Public Transport and Understanding the Phenomena of Cybercrime.

The event is supported by the Asian professional security Association (APSA), ASIS International, British Security Industry Association (BSIA) and Electronic Security Association of India (ESAI). Over 300 companies from 20 different countries from the security and fire sectors participated with premier plus partners comprising Aditya, Autocop, Dahua, Enter, Hi-Focus, Hikvision, Lookman, Secureye, Securico, Tech Smart, Uniview and Zebronics. Premier Partners include Acsys, Advik, Avtron, , Com-Sur, Godrej Security Solutions, Honeywell, Infinova, Keeper, Messung, Milestone, MR Impex, Nitgen, Ozone, Panasonic, Starex Global and Wavesight.■

After e-commerce, Indonesia may allow FDI in cinema exhibition business

Indonesia Investment Coordinating Board (BKPM) and Creative Economy Agency (BEKRAF) are contemplating to allow foreign investors to own 51 per cent shareholding in the cinema exhibition business. This comes soon after the Indonesian government allowed foreign investors to own stakes in other industries including e-commerce, information & technology (IT), health, tourism and defence, which were previously closed to them. The BKPM, the ministries and the government agencies are conducting a review of the existing investment guidelines. The new investment

norms are expected to be in place by April 2016. BKPM Chairman, Mr Franky Sibarani said in a release, the Government will consider allowing foreign ownership in the cinema exhibition sector where currently only 1,054 screens cater to a population of 250 million. He stated, the government would focus on inviting investor interest in labor-intensive projects, import substitution products, export-oriented products and downstream industries.■

Source : <http://www.dealstreetasia.com/stories/indonesia-likely-to-allow-51-fdi-in-cinema-exhibition-business-21846/>

First edition of RenewX launched

Highlights South India's lucrative renewable energy market in maiden show

17th to 18th December 2015, Hyderabad



Mr. Arvind Kumar, Energy Secretary, Government of Telangana, inaugurating the 1st Edition of RenewX Exhibition and Conference at Hitex, Hyderabad

UBM India launched RenewX 2015, a two-day (17th - 18th December 2015) Renewable Energy trade show at Hitex, Hyderabad. Augmented further by the legacy of its flagship Renewable Energy India Expo (REI India), UBM India through RenewX 2015, provided an industry platform for organisations to capitalize and penetrate into the lucrative south Indian renewable energy market. The expo witnessed a congregation of south India's green economy community to discuss industry trends, challenges and market insights including the Indian regulatory framework. This was inaugurated by Mr. Arvind Kumar, Energy Secretary, Government of Telangana in the presence of Mr. Bharat Bhushan Agrawal, Senior Analyst, India - Solar, Bloomberg New Energy Finance; Mr. Kameswara Rao, Partner, Energy & Utilities, PriceWaterhouseCoopers and Mr. Rajneesh Khattar, Group Director, UBM India Pvt. Ltd.

RenewX 2015 is supported by the Government of Telangana, Department of Energy, Telangana New Renewable Energy Development Corporation Ltd. (TNREDCL) and associations including Solar Power Producers Association, Indian Biomass Association (IBA), Indo German Energy Forum Support Office (IGEFSO), New & Renewable Energy Development Corporation (NREDCAP), Electronic Industries Association A.P. (ELIAP), Federation of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAPCCI). Bringing together manufacturers, EPCs and service providers, RenewX 2015 has key participating exhibitors including Government of Telangana - State Pavilion, Mytrah Energy (India) Limited, Sova Power

Limited, Waaree Energies Ltd, Surana Solar Limited, Chemtrols Solar Private Limited, Nuevosol Energy Pvt. Ltd, Premier Solar Systems Pvt Ltd, Goldi Green Technologies Pvt Ltd, Cirus Solar Private Limited, Galileisolar India Pvt Ltd, Fronius India and Topsun Energy Limited amongst others.

Highlights of the expo included a power packed two-day conference themed, "A Sunrise Region that tamed the Wind" on challenges being faced and solutions being sought by the industry. The sessions centred around industry topics such as Harnessing India's Waste to Energy Potential; Harvesting Power – Integrating waste into our culture; South India: A Developers Delight; Solar Park: Developers & State Perspective; The Rooftop



Mr. Rajneesh Khattar, Group Director, UBM India Pvt. Ltd.; Mr. Kameswara Rao, Partner, Energy & Utilities, Price Waterhouse Coopers; Mr. Arvind Kumar, Energy Secretary, Government of Telangana; and Mr. Bharat Bhushan Agrawal, Senior Analyst, India - Solar, Bloomberg New Energy Finance

Experience: Shining in South India; Open Access: Challenges Involved and Solutions Evolved; and Manufacturing, Supply & Services Ecosystem: Increasing Efficiency.

Speaking on the launch, Mr. Rajneesh Khattar, Group Director, UBM India Pvt. Ltd. said, "with the state of Telangana, since its establishment, aggressively supporting solar energy and other states in South India aggressively promoting renewable energy, the region holds promise for the sector with its lucrative and favourable government and industrial policies. Consequently, the sector in the region has seen an influx of international interest and in turn, investments leading to launch of major projects. Against this landscape, RenewX 2015 intends to accelerate the growth of Renewable Energy Industry in South India and contribute to the country's sustainable economic development." ■

Announcements @ IEIA

**6th & 7th May
2016**



6th & 7th May 2016

Bangalore International Exhibition Centre, Bengaluru

Block your dates for the most widely acknowledged learning and networking flagship event of IEIA - Open Seminar 2016, to be held at BIEC, Bengaluru



✓ Newly revamped website of IEIA - www.ieia.in

Members'
login area

Access
resources

Free webinars
for members

Easy upload of
event reports by
members



Get your login details by connecting at info@ieia.in

✓ Launch of IEIA's Digital Magazine - Exhibits

*All members' event reports and
full press releases available online:
www.ieia-exhibits.in*



For membership details, contact: info@ieia.in | Tel: +91 11 41045481

INDUSTRY TIDINGS

Demand for permanent expo centre grows in Ludhiana

The demand for a permanent exhibition hall for Ludhiana's industry is growing. According to industrialists, their numerous meetings and memorandums to officers and leaders have borne no result, and their demand for an exhibition centre still remains pending. It is only because of the absence of such an exhibition hall that during every exhibition, the city businessmen have to shell out lakhs of rupees on temporary structures each time.

Mr. Upkar Singh Ahuja, General Secretary of Chamber of Industrial and Commercial Undertakings (CICU), says, "it costs us Rs. 30-40 lakh each time we put up an exhibition, and the expenditure can be more depending on the level of the event. Ninety per cent of this money can be saved if we have an exhibition centre of our own." According to Mr. Gurmeet Kular, President of Federation of Industrial and Commercial Undertakings (FICO), "Just due to the absence of a



permanent exhibition hall, multi-national companies (MNC) and big event organizers hesitate

from conducting international events here. We have brought this problem to the knowledge of the government and Punjab's deputy Chief Minister" According to various industry associations, every year over 10 major exhibitions are conducted in Ludhiana and these take place either at the GLADA ground or private marriage palaces and city hotels. If there is a permanent exhibition hall, there will be a one-time investment only, and industrialists will be saved from payment of hefty charges on account of rentals, hiring tents, decorations, etc.

Source : <http://timesofindia.indiatimes.com/city/ludhiana/Demand-for-permanent-expo-centre-grows-in-city/articleshow/49916631.cms>



NEW INDUSTRY APPOINTMENTS

IMTMA elects President and VP at AGM



Mr. P.G. Jadeja
President, Indian
Machine Tool
Manufacturers'
Association



Mr. P. Ramadas
Vice President, Indian
Machine Tool
Manufacturers'
Association

At its 69th Annual General Meeting, held on 10th December at Bangalore, Indian Machine Tool Manufacturers' Association elected Mr. P.G. Jadeja, Jyoti CNC Automation Ltd., as new President and Mr. P. Ramadas, Managing Director, Ace Manufacturing Systems Ltd., as Vice President of the Association.

IEML promotes Sarcar to VP position



Mr. Sudeep Sarcar
Vice President,
India Expo Centre &
Mart (IEML)

The Board of Directors of India Exposition Mart Limited (IEML), one of the most successful public private partnerships in the MICE industry has promoted Mr. Sudeep Sarcar to the position of Vice President of the company. Mr. Sarcar joined IEML as General Manager in 2011. With big ticketed events such as Auto Expo-the Motor Show, FDI World Annual Dental Congress

and India Handicrafts and Gifts Fair series, he has converted Greater Noida into one of the most sought after MICE destinations in India and Asia. Prior to this, he has served as General Manager (Fairs & Exhibition and Epi Centre Management) at Apparel Export Promotion Council; was associated with BIEC (Bangalore International Exhibition Centre) and IMTMA (Indian Machine Tool Manufacturers' Association); and was Process Owner of IMTEX, (India International Machine Tool Exhibition); and has also launched Modern Machine Shop trade show. In his new position he shall assume overall responsibility for projecting and helping IEML to operate with initiatives & innovations and identify new growth avenues and market opportunities.

IAEE 2016 Board election results announced

Mr. Megan Tanel, CEM, passes the gavel to 2016 IAEE Chairperson, Ms. Julia Smith, CEM, CTA

On 3rd December 2015, International Association of Exhibitions and Events™ (IAEE) Chairperson, Mr. Megan Tanel, CEM, passed the gavel to 2016 IAEE Chairperson, Ms. Julia Smith, CEM, CTA at the Annual Networking Luncheon and Awards Presentation held during IAEE Expo! - IAEE's Annual Meeting & Exhibition 2015 in Baltimore, Md.

"I look forward to building on IAEE's successful advocacy initiatives, and to promoting program development to attract future generations to careers in the exhibitions and events industry," said Ms. Smith. She joined Global Experience Specialists (GES) in 1989 after seven years in show management, and is currently Senior Vice President of National Sales. She has served on a variety of IAEE committees including the IAEE Awards Committee, the CEM Appeals Committee, as past chairperson of IAEE Services, Inc., on the board of the IAEE Southwest Chapter, and is a graduate of IAEE's Krakoff Leadership Institute. For nearly a decade, she served as a board member of the Health and Pension Trusts for Local 831, the decorators union in Southern California, and she is currently a board member of the Exhibition Services & Contractors Association (ESCA) and Visit Anaheim. She was the first associate member of IAEE to earn the Certified in Exhibition Management (CEM) designation, is a CEM Faculty member, and has taught CEM modules in the U.S., Taiwan, China, Canada and Europe. She is a recipient of IAEE's Distinguished Service Award as well as the inaugural

recipient of IAEE's Woman of Achievement Award. Smith also contributed chapters to the most recent editions of IAEE's Art of the Show textbook.

Newest members of the IAEE Board of Directors include Director Gregg Caren, Executive Vice President, SMG; Director Lenay Gore, Director of Meetings & Conventions, American Public Transportation Association; Director Chris Nemchek, Senior Vice President, Specialty Foods Association, Inc.; and Director Dennis Smith, President, Messe Frankfurt North America. Continuing Board of Directors' members include Chairperson-Elect Ryan Strowger, CEM, Senior Vice President of Exhibitions, Conferences and Sales, International Association of Amusement Parks & Attractions (IAAPA); Secretary/Treasurer Daniel McKinnon, CEM, Vice President, Client Services - Global, FreemanXP; Immediate Past Chairperson Megan Tanel, CEM, Vice President of Exhibitions and Events, Association of Equipment Manufacturers; Director Vicki Bedi, CEO, PSBedi & Co Pvt Ltd; Director Thomas Cindric, Jr., CEM, Vice President, Informa Exhibitions; Director Christopher McCabe, Executive Vice President, Emerald Expositions; Director Robert "Bob" McClean, Jr., CPA, Executive Vice President, Promotional Products Association International; Director Robert "Bob" Morgan, General Manager, Dulles Expo Center; Director Susan Schwartz, CEM, Managing Director, ConvExx; and Director Stephen "Steve" Sind, President & CEO, Global Event Strategies, LLC.

IAEE updates future trends in the exhibitions and events industry white paper identifies and addresses major trends that will impact industry within the next three years

The International Association of Exhibitions and Events™ (IAEE) has released an updated version of its white paper, Future Trends Impacting the Exhibitions and Events Industry, created by the IAEE Future Trends Task Force, chaired by Mr. Francis J. Friedman, President of Time & Place Strategies, Inc. Originally released in 2013, the report identifies and addresses major trends that will impact the exhibitions and events industry within the next three years.

Mr. Friedman noted that some of the major updates in the 2015 edition address the areas of data capture and converting the data obtained into business strategies and plans. Data security is also becoming an even more urgent concern for the industry. Physical security at venues and contingent plans to manage a potential

"threat" are also an increasingly important aspect of managing an exhibition or event.

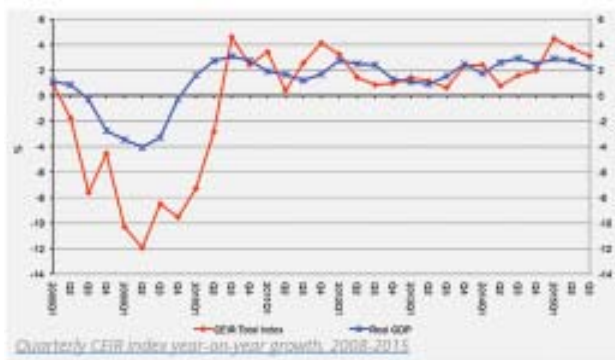
Education is another increasingly important element at trade shows and events. The industry will need to upgrade its teaching and learning approaches - and technologies - to accommodate the broad spectrum of changing attendee demographics and learning styles. Mr. Friedman summarized that the task force saw the future ahead as one in which the exhibitions and events industry will continue to face significant ongoing changes across every aspect of producing a trade show.

Source: <http://www.exhibitoronline.com/news/article.asp?ID=15561>



US b2b exhibition industry continues to grow

Q3 numbers reflect 21st consecutive quarter of year-on-year growth



The U.S. business-to-business exhibition industry once again posted gains in the third quarter of 2015, growing 3.1 percent, according to The Center for Exhibition Industry Research's (CEIR) measurement index, which takes into account gross revenue, net square feet of exhibit space, total exhibitors and professional attendance figures. The CEIR index examines performance metrics across fourteen industry sectors, including consumer goods, financial/legal/real estate, government, building/construction, and medical/health care, among others. ■

Source: <http://www.foliomag.com/2015/b-b-exhibition-industry-continues-grow/>

Exhibit Surveys to bring Explori Platform to U.S., Canada and Mexico

Exhibit Surveys, Inc., the leading provider of research, measurement, and consulting services exclusively for the exhibition and event industry, and Explori, the UK-based provider of insights for the exhibition industry, announced today that they have partnered to provide



the Explori platform to show organizers in the United States, Mexico and Canada.

The partnership will create the biggest single force in exhibition research, benchmarking over 1,000 events globally. Exhibit Surveys' clients will have exclusive access to Explori's global benchmarks, the largest set of exhibition performance data in the world. ■

Source: <http://www.prnewswire.com/news-releases/exhibit-surveys-to-bring-explori-platform-to-us-canada-and-mexico-300185072.html>

EEAA celebrates 2015 highest achievers at industry Awards for Excellence

The Exhibition and Event Association of Australasia (EEAA) has celebrated the end of the trade and consumer exhibition season with the announcement of the 2015 Awards for Excellence winners at Doltone House - Jones Bay Wharf. The event was attended by almost 300 people representing Organisers, Association Organisers, Venues and Suppliers from across Australia and New Zealand and was hosted by SBS news presenter, Janice Petersen.

EEAA Chief Executive, Joyce DiMascio, said the Awards attracted a broad range of entries reflecting the diversity of events, venues and services in our important industry.

"These were judged by 29 independent volunteer judges from around Australia and overseas." Ms DiMascio said. ■

Source: <http://www.incentivetravel.co.uk/news/awards/30285-eeaa-celebrates-2015-highest-achievers-at-industry-awards-for-excellence>

Macau to inject non-gaming features into its economic development



The Macau Special Administrative Region (SAR) is planning to rid its economy of an over-dependence on gambling; instead, it wants to build more new resorts, with non-gaming features to attract tourists. It says conferences and the exhibition industry will provide a new - non gaming - focus. Liang Weite, from the Secretariat for Economy and Finance of the Macau SAR, said the local government will attach greater importance to the Conference industry in particular.

"The success rate of conferences will be much higher than that of any other industry, because they could be big or small, and they could be held in a variety of different venues and restaurants. This, to a large extent, will benefit the local economy, and propel the development of small-medium-sized enterprises. Therefore, we are likely to put more effort in this sector." Liang also said they would take advantage of this opportunity to accelerate the development of family travel, and conference and exhibition tourism. ■

Source: <http://english.cri.cn/12394/2015/11/28/4204s906126.htm>

UPCOMING EVENTS

World Franchise Expo Korea to turn 40 with 2016 January edition

The 40th edition of oldest and largest franchise exhibition in South Korea is scheduled from **7-9 January, 2016** at SETEC, South Korea and co-organised by BC Card Co., Ltd. and Business Leader's monthly Magazine "Business & Franchise". This show is held in Spring and Fall in COEX and

World Franchise Expo 2015

and KINTEX every year. While exhibitors span across industries comprising services, products, etc. visitor profile includes potential franchisees / master franchisees / licensees / licensing agents, entrepreneurs seeking franchising and new business opportunities, individuals pursuing strategic partnerships, manufacturers, distributors and wholesalers looking for licenses to enhance their products, investors, venture capitalists and business developers, business owners looking for franchising and licensing information, chain store operators seeking alternative distribution and re-organisation methods, etc.

Details : <http://www.franchisechangup.co.kr>

2nd Paint India to unlock synergies for benefits and enhanced value

Paint India, trade show for coatings, inks and allied sectors in India is slated to pool together collective strengths of the partners-Colour Publications Pvt. Ltd., Vincentz and Nuernberg Messe, to unlock synergies for benefits and enhanced value for visitors and exhibitors alike, in its second edition, scheduled from **21-23 January 2016** at Bombay Convention & Exhibition Centre, Mumbai. The event would bring together 400 exhibitors, 600 companies and around 12,000 b2b visitors. Conference modules with international leading speakers, encompassing interests across segments, in both technical and commercial disciplines are scheduled.

Details : www.paintindia.inw.com

Award-winning marketing concepts at Media Expo 2016



Messe Frankfurt India, organisers of Media Expo, leading international exhibition on indoor and outdoor advertising and signage solutions, have joined hands with Point of Purchase Advertising International India (POP AI India), the Indian chapter of the leading global association for the in-store marketing industry, spread over 60 countries, for the fair's Mumbai and Delhi editions in 2016.

Media Expo, an important event in the corporate calendar for advertising agencies, media planners, art directors, event managers and brand managers to get hands-on experience of new marketing mediums, is where some of the latest innovations in Indian advertising, print and signage are revealed. Expanding its focus into new areas of marketing and point of purchase, the organisers, together with POP AI India, will create a specialised "Marketing at Retail" zone where some of the association's most revered brands will display award winning concepts and best practice displays for trade visitors.

The next edition, the 37th in the series, is from **15 - 17 January, 2016** at the Bombay Exhibition Centre, Mumbai followed by Media Expo New Delhi in September 2016.

Details : www.themediexpo.com

Indian Pharmaceutical Congress set to revolutionize pharma industry

Marking the beginning of the year, the city of Mysuru will welcome more than 10,000 national and international delegates to the Indian Pharmaceutical Congress (IPC) at JSS University Campus, between **19-21 January 2016**. Organised by the Indian Pharmaceutical Congress Association, the theme for this year's convention is 'Healthy India-Swasth Bharat'. Keeping true to the tradition of enlightening minds through engaging interactions, the three-day event will cover various issues related to the industry, academia and community pharmacy.



Sponsored by industry stalwarts, GlaxoSmithKline, Indegene and Meopharm amongst other renowned pharmaceutical brands, the event will see the likes of Dr. Kiran Mazumdar Shaw, Chairman & Managing Director of Biocon Limited, Bengaluru; Dr. Pankaj Patel, Chairman & Managing Director of Cadila Healthcare; and Mr Dilip Surana, Managing Director of Micro Labs, Bengaluru, providing insights into the industry. Some of the biggest names in Pharma Industry, The American Medical Association along with the Drug Regulators from all the SAARC Countries and The Drug Controllers of India will grace the occasion. Source : <http://www.prnewswire.co.in/news-releases/67th-indian-pharmaceutical-congress-set-to-revolutionize-pharma-industry-559370211.html>

Contract manufacturers to assemble in Mumbai for 2nd PLPS in January

After the successful Delhi show, in less than 6 months MEX Exhibitions Pvt. Ltd.

will host the 2nd edition of PLPS from **28th-30th January 2016** at the Bombay Exhibition Center, Goregaon, Mumbai. The most sought-after categories in private labels will be showcased to give visitors a clearer market scenario and available opportunities.

Visitors would have key access to meet over 70 private label contract manufacturers from different regions in India including few from overseas and look forward to a comprehensive product showcase comprising high demand segments such as toiletries & hygiene products, cosmetics & beauty products, frozen & ready-to-eat products, agro products & organics products. Introduction of new product concepts and creative market innovations would be part of the show for the first time. Private Label Products Show (PLPS) is India's only international exhibition for private label products, own brand FMCG retail and contract manufacturing. New products and national & international suppliers will soon catch up on India's fast-growing & promising retail market. Details : www.privatelabelproductsshow.com



ACREX India to make Mumbai the hub for construction experts

With the global HVAC industry growing rapidly, ACREX India is expected to make Mumbai the hub for international construction experts in February 2016, carrying the essence of, "Make in India" – Infinite opportunities for HVAC & R and the Building Services industry.

To be held from **25– 27 February 2016** at Bombay Convention & Exhibition Centre, Mumbai, ACREX India – South Asia's largest exhibition on Air Conditioning, Ventilation, Refrigeration and Building Services would offer a global networking platform with international association heads from more than 10 countries; dedicated pavilions on Refrigeration & Cold Chain, Fire & Security and Smart Homes & Intelligent Buildings; and power packed workshops/seminars to more than 500 exhibitors and 30,000 business visitors. ACREX India is returning to Mumbai after the sixteenth edition at Bangalore, where it had participation from more than 25 countries. Details : www.acrex.in



ARCOmadrid 2016- key International Contemporary Art Fair

ARCOmadrid 2016 is one of the most important International contemporary art fairs. This event will be held for five consecutive days at Feria de Madrid, Madrid, Spain from **24-28 February, 2016**. The fair is an excellent opportunity for industrialists to discuss latest market innovations and lucrative business opportunities. This is a platform for exhibitors to showcase leading brands and concepts, demonstrate latest practices and tendency, and a place for investors to seek potential business opportunities and partners. Exhibitors will be organizations linked to contemporary paintings, sculptures, photography as well as graphic arts, video, art edition, electronic art, publications and magazines. The fair will have visitors like professionals, potential customers, buyers, manufacturers, key decision makers, etc. Details : http://www.ifema.es/arcomadrid_06/



Messe Frankfurt India's LED Expo to showcase new product segmentation

The 6th edition of Fensterbau Frontale India– India's only focused event for window, door and façade industry is scheduled at the Bombay Convention & Exhibition Centre, Mumbai from **25-27 February 2016**. This has continuously developed over the years as a dedicated platform showcasing quality products, offering educational programs and taking fenestration to the grass root level through training workshops.

The product spectrum includes structural and profile systems, semi-finished materials & materials, production aids, glass & glass products, hardware, fixing and safety equipment, shading and ventilation equipment, machines, tools, operating systems, etc. The event is organised by NuernbergMesse India and supported by the Indo-German Chamber of Commerce, ift Rosenheim and the International Fenestration Forum. LED Expo has recognized the industry potential and has identified it as a futuristic technology. It has created a platform for its exhibitors and visitors to source and explore the latest in trend products and technologies from around the globe. The last edition marked its tryst with 10,031 business visitors from around the world, 117 exhibitors from 7 participating countries and 198 delegates over a period of 3 days. Details : www.frontale-india.com





6th IEIA OPEN SEMINAR 2016

Bangalore, India

6 - 7 May, 2016

Organiser



Indian
Exhibition
Industry
Association

Host & Venue



January 2016

Kolkata Jewellery & Gem Fair

January 9-11, 2016, Milan
Mela Exhibition Complex
Tel: +91-22-6172 7318
Email: surendra.singh@ubm.com
Contact: Mr. Surendra Singh,
United Business Media Pvt. Ltd.

IITT 2016

India International Travel &
Tourism Exhibition (IITT)
2016

January 15-17, 2016, Bombay Exhibition Center
Tel: +91-22-66814900
Email: info@tourismfair.asia
Contact: Asian Business Exhibitions &
Conferences Ltd.

TTF (Travel and Tourism Fair) Bangalore 2015

January 15-17, 2016,
Dr. Prabhakar Kore Convention Centre
Tel: +91-33-40284028, 24790010-14 (5 L)
Email: ttf@fairfest.com
Contact: Fairfest Media Ltd.

PAINTINDIA 2016

January 21-23, 2016,
Bombay Convention & Exhibition Centre, Mumbai
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Mobile: +91-982049 5150
Email: mansi.chawla@nm-india.com
Contact: Ms. Mansi Chawla,
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Logistics Asia

January 21-23, 2016,
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Email: logistics@logisticsasiaexpo.com
Contact: Radeecal Communications

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Email: cleanindia@virtualinfo.in
Contact: Virtual Info Systems Pvt. Ltd.

Integrated Facility Management Pavilion

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Center
Email: hari@virtualinfo.in
Contact: Mr. Hari Nair,
Virtual Info Systems Pvt. Ltd.

Pedicon 2016

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Mob: +91-9676888329
Email: rucheeka.chhugani@nm-india.com
Contact: Mr. K. Jagdeesh,
Mr. Nilesh Doijode,
Indian Academy of Pediatrics

Intex Forming 2016

January 21-26, 2016,
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Email: logistics@logisticsasiaexpo.com
Contact: Mr. Abhishek,
Indian Machine Tool Manufactures Association



Tooltech 2016

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Bangalore
International Exhibition Centre
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Email: abhishek@imtma.in
Contact: Mr. Abhishek,
Indian Machine Tool Manufactures
Association

Food Hospitality World

January 22-24, 2016,
MMRDA Grounds, Mumbai
Tel: +91-22-66875544
Email: karen@fieramilano.in
Contact: Mr. Karen Fernandes,
Hannover Milano Fairs India Pvt. Ltd.

Times Shagun 2016

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Marriott, Juhu, Mumbai,
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Email: info@timesshagun.com
Contact: Asian Business Exhibitions &
Conferences Ltd.

International Exhibition in Agriculture and Horticulture Technology

Foodprocessing Tech UP- in Agrihorti Tech UP

Dairy Livestock & Poultry Expo - in Agrihortitech UP

January 28-30, 2016,
Janeshwar Mishra Park, Gomti Nagar,
Lucknow
Tel: +91-522-2728940, 2728996, 79-264
Email: phdlucknow@phdcci.in,
admin@radeecal.in
Contact: Radeecal Communications

Apicon 2016

January 28-31, 2016, Hitex
Tel: +91-40-2475099
Mob: +91-7093111170
Email: secretariat@apicon2016.in
Contact: Apicon

IFEX India 2016

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Gomti Nagar
Tel: +91-522-2728940, 2728996,
79-26401101
Email: phdlucknow@phdcci.in;
admin@radeecal.in
Contact: Mr. Dheeraj Reddy,
Koelnmesse Ya Tradefair Pvt. Ltd.

SATTE Delhi

January 29-31, 2016,
Pragati Maidan
Tel: +91-11-23233975/76/78
Email: pallavi.mehra@ubm.com
Contact: Ms. Pallavi Mehra,
United Business Media Pvt. Ltd.

February 2016

Safety Security India 2015

February 03-05, 2016, Hitex
Tel: +91-40-23119888
Email: praveenk@kenes-
exhibitions.com
Contact: Kenes Exhibitions India

TTF (Travel and Tourism Fair) Delhi 2016

February 12-14, 2016, Thyagaraj Sports
Complex
Tel: +91-33-40284028, 24790010-14 (5
lines)
Email: ttf@fairfest.com
Contact: Fairfest Media Ltd.

BTM (Business Travel and MICE)

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Mumbai
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268668
Email: b2b@fairfest.com
Contact: Fairfest Media Ltd.

OTM 2016

February 18-20, 2016,
Bombay Convention and
Exhibition Centre
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Contact: Fairfest Media Ltd.

6th edition of the International Mining, Exploration, Mineral Processing Technology, Metals & Machin

February 24-27, 2016,
Salt Lake Stadium Ground,
Kolkata,
West Bengal
Tel: +91-11-49857777
Mobile: +91-9891296397
Email: mining@tafcon.com
Contact: Amit Kumar,
Tafcon Projects (India) Pvt. Ltd.

ACREX India 2016

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Bombay Exhibition Center
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Email: mansi.chawla@nm-india.com
Contact: Mansi Chawla,
NürnbergMesse India Pvt. Ltd.

Fensterbau Frontale India 2016

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Bombay Convention & Exhibition Centre
Tel: +91-11-47168828
Email: rucheeka.chhugani@nm-india.com
Contact: Ms. Rucheeka Chhugani,
NürnbergMesse India Pvt. Ltd.

India Wood

February 25-29, 2016,
Bangalore International
Exhibition & Convention
Centre
Tel: +91-80-42505000
Mobile: +91-9036900075
Email: shiva@pdatradefairs.com
Contact: Mr. Sivakumar V,
PDA Trade Fairs Pvt. Ltd.



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