

ExhibiBits

Indian Exhibition Industry Association's newsroom communique



IEIA Wishes You
Happy New Year!

IEIA President's

Hello!



Dear Friends/ Industry Colleagues,

Honoured to be re-elected the President of Indian Exhibition Industry Association (IEIA) for the second consecutive term 2017 to 2019. The newly elected Executive Committee of IEIA is committed to take firm steps aiming at big leap for the progress of the exhibition industry in India. Advocacy, human resource development, strengthening the global ties and working towards development and growth of our industry players both at regional and national levels shall be on the top of our agenda during this new term.

The upcoming initiatives of our association include the 4th edition of Certified in Exhibition Management (CEM) program in association with IAEE, which is scheduled to be held from 14th March 2018 being hosted by BIEC, Bengaluru, followed by the 8th edition of our Annual flagship Conclave- IEIA Open Seminar 2018, scheduled to be organised from 9 to 11 May 2018 at HITEX, Hyderabad. Registration for both these programs have begun and we hope you make the maximum out of these with your active participation. The IEIA Open Seminar shall feature the CEM Graduation ceremony, Awards ceremony for felicitating the top performers of the Indian Exhibition Industry, Business Match-Making session, Innovative

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IEIA announces new Executive Committee

re-elects Mr. K V Nagendra Prasad, as President for second term



(Lto R seated)-Mr. Rakesh Kumar, Mr. K V Nagendra Prasad, Mr. Ravinder Sethi and Mr. S Balasubramanian; (L to R standing)-Mr. Vipul Agarwal, Mr. Gaurav Juneja, Mr. Max Fernandes, Mr. Bhupinder Singh, Ms. Sonia Prashar and Mr. Sudeep Sarkar

IEIA, the apex body representing the Exhibition Industry in India, met for its 11th Annual General Meeting of IEIA on 17th November 2017 at India International Centre, New Delhi.

This was presided by Mr. KV Nagendra Prasad, President of the outgoing Executive Committee, IEIA, who welcomed the members of the association and presented the report of the Executive Committee. In his address Mr. Prasad stated that it has been a year of record breaking performance at all fronts. The membership numbers of the association have more than doubled during the active tenure of the outgoing Executive Committee, increasing by over 50% during each of the two proceeding years, while a whopping 70%

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growth has been achieved at the financial front. He further mentioned, with the increased activities of IEIA at both national and international fronts, the association has gained a distinct position much substantiated by the active participation of the global forums in the initiatives of IEIA. The association has been actively working towards promoting the interests of the exhibition industry in India, through its various initiatives by way of advocacy for the industry, conducting globally renowned training programs, actively supporting the membership, organising Industry events which include the Annual flagship event- the IEIA Open Seminar and the regional Networking events- IEIA CONNECT, the much awaited initiative of conducting the market research for the Indian exhibition industry through Knowledge partners- Euro Asia Consulting and many other such initiatives taken for the progress of the industry.

Being the election year, IEIA's new Executive Committee was announced as part of the proceedings of the AGM, with elections conducted for the 4 Executive Committee positions representing the Exhibition Organisers. The newly elected Executive Committee comprises Mr. KV Nagendra Prasad, COO, HITEX Ltd. being re-elected as President consecutively for the second term and Mr. Ravinder Sethi, MD, RE Rogers India being re-elected as Vice President; Mr. Bhupinder Singh, CEO, Messe Muenchen India is the



"It's a great honour to be re-elected as Vice President of the IEIA. I profusely thank the industry for bestowing this confidence in me again. The coming years will see our industry going to greater and new heights, and I'm excited to be a small part of getting us there. My promise - I will continue to keep the Indian flag flying high in the global industry."

Ravinder Sethi, Vice President, IEIA



"It's an honour to be elected unanimously as the Honorary Secretary. I thank all the members for their trust and confidence in me! The Indian exhibition industry has a compelling story to tell and as an association, we will ensure that we take this story to the right audience."

Bhupinder Singh, Honorary Secretary, IEIA

newly elected Honorary Secretary; Mr. Sudeep Sarcar, Vice President, IEML as Honorary Treasurer; while 5 others were elected as Executive Members including Mr. S Balasubramanian- COO, BIEC; Mr. Max Fernandes- Director, Operations UBM India Ltd; Mr. Gaurav Juneja- Director, Mex Exhibitions; Ms. Sonia Prashar- CMD, Nuernberg Messe India; Mr. Vipul Agarwal, Managing Partner, Expro Events & Exhibits and Mr. Rakesh Kumar, Executive Director, EPCH, who remains as Ex-officio Past President.



The members of the newly elected committee who will hold office for the next two years, expressed excitement about getting the opportunity to serve the industry while committing to make untiring efforts to take forward, the interests of the Membership of IEIA and the Indian Exhibition Industry at large.

Mr. KV Nagendra Prasad, President, IEIA stated, "I am delighted to be re-elected as the president of IEIA and overwhelmed with the trust that my fellow peers from the industry have re-enforced in me. In the last two years we worked very hard to promote the interests of Indian Exhibition Industry and we will continue to raise the bar even further in the coming years. The new tenure comes with added responsibility to build on the foundations laid earlier, for making our sector emerge as a much stronger industry." ■

IEIA Welcomes New Members

ASSOCIATE MEMBERS

SWAH BHUMI OVERSEAS LTD.

www.swahbhumioverseas.com

Authorised representative at IEIA:

Mr. Goswami Gouri Sankar Dasa, Managing Director;
swahbhumiodisha@gmail.com



GEETH CONCEPTS AND EVENTS

www.geethconceptsandevents.com

Authorised representative at IEIA:

Mr. S Anantha Krishnan, Founder & Executive;
geethassociates@gmail.com



ORDINARY MEMBER

THIRD WAVE SERVICES PVT. LTD.

www.tws.co

Authorised representative at IEIA:

Mr. Vaibhav Kapoor, Director; contact@tws.com



MEDIA EXHIBITORS PVT. LTD

www.mediaexhibitors.com

Authorised representative at IEIA:

Mr. Sahil Nyaharkar, Director;
sahil@mediaexhibitors.com



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Case studies, Best Practices, Industry Trends, Technology updates etc. We are excited with the overwhelming support and participation confirmations coming in for our event from various international associations, surpassing all previous editions. Board Meeting of Asian Federation of Exhibition & Convention Associations (AFECA) shall also be conducted concurrent to the event, with various Asian exhibition industry associations being represented as the Members of the Board of AFECA. We encourage our industry stakeholders to come forward and benefit from the Networking, Branding and Learning opportunities that will be available through this forum.

I am also very pleased to share that the Market Assessment Report of the Indian Exhibition Industry conducted by IEIA in association with the Knowledge Partners- M/s Euro Asia Consulting (EAC) would be released shortly. The Executive Summary of the report shall be shared with the members of our association, while the complete report shall be available for purchase through the Secretariat.

Thank you for all your support & trust and look forward to your suggestions in our pursuit for the holistic growth of our industry. With this, I wish you a Merry Christmas and a very successful & Happy New Year 2018.

Best regards

KV Nagendra Prasad, CEM

President

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Reciprocity Partners



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Successful première of three trade shows

Pacprocess India, IndiaPack, FoodPex India; 26th to 28th October 2017, New Delhi

Organised by: Messe Dusseldorf India



From 26 to 28 October 2017 the first edition of the trade fair trio comprising pacprocess India, indiapack and FoodPex India took place at Pragati Maidan, New Delhi. Forming part of the interpack alliance, this trio of events is the result of cooperation between Messe Düsseldorf and the Indian Institute of Packaging (IIP). Companies responded well to the concept of trade fairs supplementing one another from the packaging sector and the processing industry together with the areas of beverage technology, dairy and liquid food (drink technology India, held by Messe Munich).

There was also a good response to the new venue, New Delhi, alongside the main venue, Mumbai. In all, 212 exhibitors occupied around 11,000 sq. mts. of exhibition space and attracted 9,699 trade visitors to the Pragati Maidan Exhibition Centre. In addition, 600 delegates visited the simultaneous International Summit for the Packaging Industry (ISPI), held by the Indian Institute of Packaging (IIP). This year's conference ran under a motto intended to reflect the significance of the packaging industry for economic growth in India: "Packaging - the Growth Driver".

"Our aim is to continually expand the leading role of our events for the Indian industry. Membership of the interpack alliance is considered to be a special seal of approval and therefore as something that warrants a clear increase in quality. The première of this new constellation of trade fairs showed that this approach was accepted extremely well," said, Mr. Bernd Jablonowski, Global Portfolio Director Messe Düsseldorf.



While pacprocess India was a new event in 2017, indiapack and the ISPI Conference were considered to be well established on the Indian market. Many exhibitors were full of praise about the partnership between Messe Düsseldorf and the IIP and were also very satisfied with the outcome of the trade fair.

pacprocess India, indiapack and FoodPex India are held once a year in combination with drink technology India (run by Messe München). Being held under a single roof, the four trade fairs map the thematic areas of packaging and related processes (pacprocess India), packaging materials and equipment as well as machinery and technology for the production of packaging equipment (IndiaPack), food and confectionery processing and packaging (FoodPex India) and also beverage technology, dairy and liquid food and the related packaging industry (drink technology India). Moreover, these trade fairs have a leading role in the region. Every other year, this urban hub on the Arabian Sea is a fixture for the trade fair quartet, while the venue varies between other Indian regions in the intervening years.





Presents

India International Mega Trade Fair

GRAND EXHIBITION cum SALE

Our Next Fairs in 2017-18

Science City Ground
Kolkata
15-25 December 2017

Janta Maidan
Bhubaneswar
02-12 February 2018

India's Biggest Business to Business & Business to Consumer Fair



PRODUCT PROFILE

Government & PSUs, Corporate, Handicrafts & Handloom, Furniture & Interior, Real Estate, Finance, Home & Decor, Health, Fitness, Cosmetics & Beauty, Electronics & Appliances, Processed Food, Exclusive range of Lifestyle & International products

Sponsored by :



Co-organised by



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Strong product exhibits, visitor quality and seminar themes accelerate business momentum

Automotive Engineering Show; 9th to 11th November 2017, Chennai

Organised by:
Messe Frankfurt India

With Chennai being a hotbed of automotive manufacturing, the 11th edition of the Automotive Engineering Show organized here, attracted 78 exhibitors and 3,069 visitors, decision makers and trade professionals looking for smart manufacturing tools and trends. Continued support from the Government of Tamil Nadu, strong product exhibits, visitor quality and future-oriented seminar themes reinforced the business effectiveness of the platform.

While visitors were impressed with the technology demonstrations, exhibitors were pleased with the increasing number of leads and inquiries each day. The high-tech appeal of the event with live demonstrations of robotic technologies, 3D printing, automated manufacturing, surface painting, metrology and R&D software solutions along with the insightful seminars touching the most pertinent industry challenges ensured that visitors left with the right insights and tools that can drive the automotive shop floor of the future.



A glimpse of the inauguration ceremony with Industry Minister of Tamil Nadu, Thiru M.C. Sampath, as Chief Guest

appreciated for addressing the viewpoints of the both the industry and policy makers. Mr Anil Kumar Unni, Senior Director & Regional Secretary, ACMA said, "Government is proactively responding to industry concerns. Sector players must now ensure compliance of procedures related to GST. In this regard, partnering with AES has helped us reach out to the sector players and discuss the challenges that are

coming in the way of effective compliance. Our partnership with Messe Frankfurt goes a long way and we could also see what MesseFrankfurt India is doing in this domain. Automation is the future and everything will be connected, so this is a very significant networking platform."

While this drew strong backing from the local government and industry associations, industry leaders believe this is an innovation-led platform and

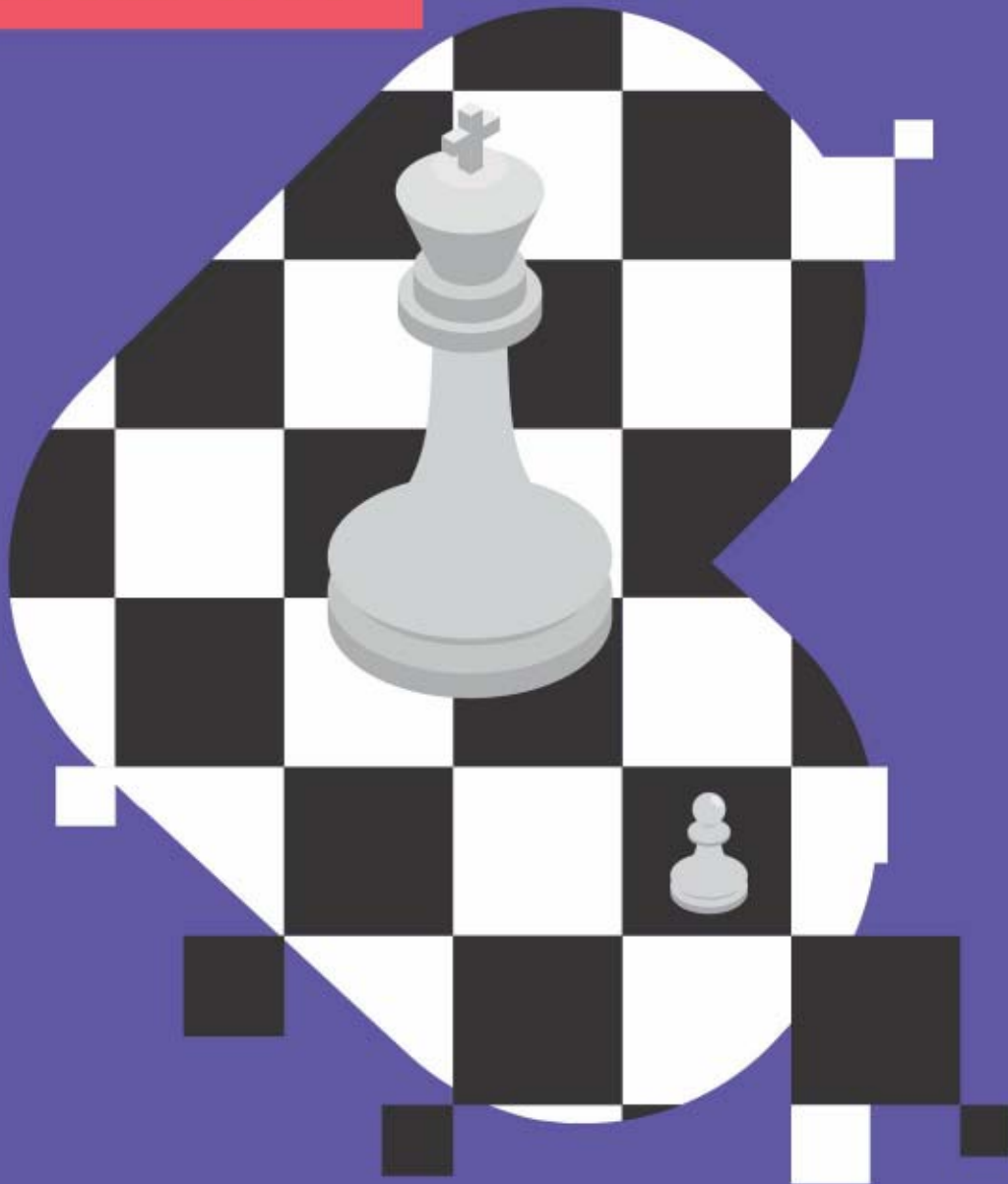
will continue to support the event in the coming years. Mr. Vijay A Pankhawala, Deputy Director, Business Development & Corporate Planning, ARAI said, "we have a long association with AES and it is good to be back. I see new trends here and it is always a good learning. It is about time that we see AES growing and bringing in new players and we will continue to extend our support for this endeavour as we share the same objectives." ■



A high level of business networking was also seen at the seminars where attendees constructively absorbed the latest insights, new perspectives and technology developments in the sector. The three-day programme tactically touched subjects of current industry relevance through a workshop on Surface Engineering, a knowledge seminar on Industry 4.0 and IIoT and a session addressing challenges post GST implementation.

The seminar on post-GST implementation was largely

**IF POSITIONING IS
THE HEART OF A
BUSINESS, WE'RE
ALL HEART**



**BOMBAY
EXHIBITION
CENTER**

At the Bombay Exhibition Center, we know the value of being at the right place. That's why we extend our versatile facilities and in-house hospitality services to welcome every industry across the world. From technology to manufacturing, and jewellery to textile, we are the perfect platform to bring out the best in your business.

We welcome you, whole-heartedly.

Positive Growth at twin shows positions India as an emerging leader in the industry

Organised by: NürnbergMesse India

Biofach India & India Organic; 9th to 11th November 2017, New Delhi



The Organic World Congress along with Biofach India was inaugurated by Mr. Radha Mohan Singh, Hon'ble Minister for Agriculture and Farmer's Welfare, in the presence of Mr. Pawan Chamling, Chief Minister of Sikkim; Mr. Surya Pratap Shahi, Minister of Agriculture, Uttar Pradesh; Smt. Menaka Gandhi, Union Minister for Women and Child Welfare, Govt. of India; Mr. VS Sunil Kumar, Minister of Agriculture, Govt. of Kerala; Mr. Na Yong Chan, Mayor of Goesan County, South Korea; Mr. Ashish Bahuguna, Chairman, Food and Safety Standards Authority of India (FSSAI); Mr. Somnath Poudyal, Minister for Food Security and Agriculture Development, Govt. of Sikkim; Mr. Devendra Kumar Singh, Chairman, Agricultural and Processed Food Products Export Development Authority (APEDA); Smt. Rita Teotia, Secretary Commerce, Ministry of Commerce and Industry; and Mr. Jagdish Prasad Meena, Secretary, Ministry of Food Processing Industries

Organized by NuernbergMesse India Pvt. Ltd., the ninth edition of Biofach India held with India Organic 2017, concluded on 11 November 2017. The exhibition witnessed an overwhelming response from around 10000 visitors which included trade visitors, delegates as well as farmer groups from India and all over the world.

For the first time this year the event was held concurrent to the 19th Organic World Congress(OWC) of IFOAM Organics International, a global event dealing exclusively with organic farming focused on the theme: "An Organic World through an Organic India". Held once every three years in a different country, India won the bid to host the event this year against stiff competition from Russia, China and Brazil. The Organic World Congress once again played a critical role in strengthening the world organic farming movement and tilted India's agricultural policy firmly in the direction of organic.

The event witnessed successful participation by 184 exhibitors from India and all over the world. The exhibitors included Private Stakeholders, State Pavilions, Government Boards as well as key Certification Bodies who exhibited a diverse range of food and non-food organic products. Some of the leading organizations at the trade fair included names like: Brahm Arpan, MRT Organics, Suminter India Organics, Phalada Agro, Just Organik, Radico, Mehrotra Consumer Products, Agronic Food, Sarveshwar Foods, Natureland Organic, Cultivator Natural Products, Samruddhi Organic Farms, Kejriwal Bee Care, Capital Ventures, Organic India, Fishfa Biogenics, Geo-Fresh Organics and Rapid Organic. Besides, there was also an impressive participation from the natural care & wellness sector,

organic textiles sector, certification bodies as well as leading Government boards. There were around 50 international buyers from Germany, Netherlands, Italy, France, USA, Canada, Indonesia, Turkey, Middle-East, China and South Korea who visited the event so as to specifically extend their network and develop new procurement sources. The show also featured a conference with 2479 delegates from 90 countries; hands-on demonstration by farmers; and a national level organic seed exhibition.



3-Day Mega Industrial & Engineering Expo (Indexpo) boosts industrialization in Aurangabad

Indexpo; 10th to 12th November 2017, Aurangabad

Organised by: Indore Info Line



Mr. Sanjay Shrisat, MLA from East Aurangabad, inaugurates the show in the presence of stakeholders from the industry and participants at the event

Industrial & Engineering Expo- Indexpo, organized by Indore Infoline Pvt. Ltd. Jointly with Jain Engineers Society (JESA) and Marathwada Auto Cluster, made its maiden foray in Aurangabad, Maharashtra. This was hosted at Ayodhya Nagari Ground.



The show was inaugurated by Mr. Sanjay Shrisat, MLA from East Aurangabad. Highly impressed by the presentation of the show, he thanked the organisers for putting together a show of such stature in Aurangabad and providing an opportunity to MSMEs and other industries of the region. He also desired to build a permanent conference cum exhibition center in Aurangabad.



Aurangabad is a major industrial town in Maharashtra with a large number of industries based in Waluj and Chikalthana areas. Shendre is also coming up as an industrial area developed by Maharashtra Industrial Development Corporation (MIDC).

Indexpo brought together more than 12,000 industrial visitors to view its display of industrial and engineering products, set up by over 125 exhibitors from across India. Visitors came from Pune, Nashik, Mumbai, Jalgaon, Jalna, Nagpur, Chennai, Bangalore, Delhi and other cities.

Among participants were, BDS Machines, Asian machine Tools, Redington India Limited, EtchON Marks Control, Ashlok Safe Earthing Electrodes, Rayon Illumnaiers, Summit Engg, GKS, KEW, Powerica Ltd., Insize, Greencon, Cartell Chemicals, Swift Industrial , Oshiya Metals, Nutech Engg, Hitachi, Aircomp Sales, Nextsky Technologies, D mark laser Technology, MEco meters, Acutecq, Dhoot Comforts, Suraj Sales, Renuka Tooling and Darshana.

Indore Infoline Pvt. Ltd. Is also organizing Industrial & Engg Expo (Indexpo) in Nashik, Nagpur, Jamshedpur, Coimbatore, Indore, Raipur, Hyderabad, Jaipur, Kolkata and other cities.



Interactive sessions for pet enthusiasts and professionals add new dimensions to pet show

Organised by:
HITEX

PETEX India; 11th to 12th November 2017, Hyderabad

PETEX India, jointly organized by HITEX and The Hyderabad Canine Club, India's largest pet industry expo brought together pets, pet owners, pet care products and services, pet food, and pet entertainment at one place.

This show had two concurrent events - HyCan'17 and CFAI International Cat Show. The expo, now in its 2nd edition, provided a unique platform for various national and international pet care brands to display products and services, connect with visitors, enhance brand image, strengthen existing channels and explore potential

partnership opportunities. Exhibitors included manufacturers, distributors and retailers of pet food and accessories, pet breeders and pet clinics. Various fun pet activities involving pets and handlers were a visual treat for visitors. Interactive sessions, seminars for pet enthusiasts and breeders were well appreciated.

With 200+ exhibitors, 45000+ visitors and 1500+ pets participating during the two activity-filled days, PETEX India 2017 was a huge success. Exhibitors and visitors alike expressed their satisfaction and immense



admiration for the event and anticipated their return next year.

HyCan'17 witnessed 500+ dogs, participating in Obedience Trials, Agility, Flyball and Schutzhund contests adjudged by international judges. CFAI International Cat Show had 120 cats, participating in various contests adjudged by international judges. Visitors also enjoyed the display of true bred horses, exotic birds, fish & aquaria and various fun pet activities during the event.

3rd edition of Exhibition Excellence Awards scheduled for 17th March 2018

Hailed as a Mega Initiative for the Indian exhibition industry & supported by UFI, IAEE, IEIA, ICPB, IESA & NSIC, the nominations for Exhibition Excellence Awards 2018 are now open.

For Exhibition Organisers, this year special focus has been given to industries. Shows happening across 22 sectors will get a direct chance to come forward and claim their glory. This special effort to include industry specific shows has



been made to apprise the government, media & international community of the shows which are serving the respective industries. So however big or small your show might be, if you organise a show in any of the mentioned sectors, then you must come forward to nominate it, for a report will be compiled to showcase the shows serving each industry.

There are eight general categories and four live competition categories. There is a special category for Trade Bodies and societies to present their best practices live to the jury. For Service Providers, this year the focus is on specialities, so as to clearly identify the best companies serving respective segment like : Exhibition Management; Design; Stage, Display & Production; Conference Management; Overall Services; Corporate Excellence; Structure Supplier; and AV, Light & Sound. For Exhibition Venues, this year there are just two broad categories. One is to determine the best venues in Metros and the other for Non-Metros. Top 5 venues each in both categories will present their best practices to the jury and mention their scale, number of events, green initiatives, features and facilities. The live presentations, across all segments, are the best platform for establishing stronger brand recall in the industry. A special Coffee table book will be released to showcase all champions of the Indian Exhibition Industry. ■

Details : www.exhibitionexcellenceawards.com

Occupational Safety & Health Show ideates on global best practices

OSH India 2016; 23rd to 24th November 2017, Mumbai

Organised by:
UBM



UBM India successfully concluded the 2017 edition of Occupational Safety & Health (OSH) India, a two-day safety show, held on 23 and 24 November 2017 at the CIDCO Exhibition Centre, Vashi, Navi Mumbai. This brought together internationally renowned exhibitors, consultants, business experts and key government officials on one common platform, to discuss global best practices and seek solutions to some of the most pressing challenges in workplace safety and health.

The inaugural ceremony of OSH India, 2016 took place in the presence of key dignitaries like, Mr. Sudhakar Sambhaji Sonawane, Honourable Mayor, Navi Mumbai Municipal Corporation (NMMC); Mr. Jayendra Motghare, Directorate of Industrial Safety and Health, Govt. of Maharashtra; Mr. Ajay Pandit, Director (Technical), Office of the Textile Commissioner, Ministry of Textiles, Government of India; Mrs. K Hemalatha, Regional Executive Director, Western Region, Airports Authority of India (AAI); Mr. Sanjay Pathak, Director, Ordnance Factory Board, Regional Controllerate of Safety (WR) Khadki Pune, Ministry of Defence, Govt. of India; and Mr. Yogesh Mudras, MD, UBM India.

The participation of leading exhibitors from across the industry re-affirmed the need and focus of OSH India as an industry event. These include, Premier Partner - Dickies; Platinum Partner- Euro Security; Gold Partner- Udyogi; Silver Partner- Venus; Safe Escape Partner- Prolite Autoglo Limited; Gas Detection Partner- Drager; Registration Partner- Jayco; Lanyard Partner- Allen Cooper; Badge Partner- UVIRAJ; Delegate Kit Partner- PIG, New Pig; Occupational Safety and Health Partner- Eurock; Visitor Bag Partner- Heapro; and others such as Motorola Solutions India Pvt. Ltd.; Superhouse Ltd.; ID Overseas Private Ltd.; Jayco Safety Products Pvt. Ltd.; Saurya HSE Pvt. Ltd.; Continental Manufacturing Co.; Draeger Safety India Pvt. Ltd.; Uviraj Global (P) Ltd.;

Teijin India Pvt. Ltd.; Bata India; Unicare Emergency Equipment Pvt. Ltd.; Acme Safetywears Ltd.; NEBOSH Ltd.; SATRA Technology Centre Ltd.; and Rahman Industries Ltd. amongst others. This year, the show had a presence of over 140 brands and witnessed international participation from countries such as USA, Germany, UK, UAE, Japan, Sri Lanka, Malaysia and Italy. The expo included an Innovation Zone which was a platform for exhibitors to promote and showcase novel products that would benefit the occupational safety and the health industry. Amongst firsts, this show featured a two day Live Seminar, which was a safety awareness forum with safety experts from leading safety product manufacturers discussing and demonstrating, over the course of the expo, latest technologies, trends and topics related to safety at workplace.



This year's two-day OSH conference shared global best practices with topics of discussion like: Promoting a Broader Ownership of Health and Safety in India; Benchmarking Current Industry Practices for handling high Toxic Chemicals; Accident Prevention: Hazard and Operability Analysis; Fire Safety Management and Audits; Redefining Health and Safety Metrics: Tackling Occupational Disease; Construction Safety: Design and Management; Emotional Intelligence to Create a Safer Workplace; Gender Sensitive Approach to Workplace Health and Safety; The Role and Need for Accreditation in HSE; and Disaster Management/Crisis Management. The conference also aimed to influence organisations to take a gender-sensitive approach and ensure employers implement risk management and protective measures addressing gender differences.

OSH India 2017 also witnessed the 5th edition of 'OSH India Safety Awards' open to Indian operating businesses, organizations, alliance and individuals in the public or private sector. ■

South Asia's largest pharma closes 11th edition with landmark celebration

CPhI & P-MEC India; 28th to 30th November 2017, Mumbai

Organised by:

UBM



The inauguration of CPhI-P-MEC 2017 at MMRDA Grounds, Bandra Kurla Complex saw the presence of an august gathering of industry leaders including Mr. Satish Wagh, Chairman, Chemexcil; Mr. Rahul Deshpande, Group Director, UBM India; Mr. Jime Essink, Chief Executive Officer, UBM Asia Ltd.; Mr. Aasif Khan, Director, Fabtech Technologies; Mr. Rajendra Khimsaria, Director, Khimsaria Associates; Mr. Khaja Nizamuddin, Director, Pharmapack Packaging Equipment; and Mr. Yogesh Mudras, Managing Director, UBM India

UBM India, India's leading B2B exhibition organizer, enthralled the pharma industry with the grand 11th edition of its signature event, CPhI & P-MEC India 2017, that was held at two venues in Mumbai - MMRDA Grounds, Bandra-Kurla Complex (27th to 29th November) and Bombay Exhibition Centre (28th to 30th November). With record breaking number of exhibitors and visitors, the expo, along with the 2nd India Pharma Week, of which it is a vital part, proved to be a stunning success with an expanded exhibition platform, enhanced bespoke programmes catering to different segments of the domain, much needed networking opportunities, and key industry analysis. This year's marquee event had more than 1,500 + exhibitors, 40 + countries' participation.

Alongside the expo, UBM India launched the second edition of the India Pharma Week (IPW), an attractive platter of over 10 trend-setting events, that had debuted last year to celebrate the 10 years of CPhI & P-MEC in India. Focusing on the pillars of business, knowledge, leadership, innovation, recognition and networking in the pharma domain, the IPW included a Plant Visit, Pharma Leaders' Golf, Pre-Connect Congress, Women in Pharma, the India Pharma Awards & Networking Evening, a closed door CEO Round Table, etc. The IPW has transformed the CPhI & P-MEC exhibition from a wall-bound show to an all-encompassing mecca of new trends, industry deals and insights.

Originating from CPhI Worldwide, the CPhI & P-MEC India was first introduced in 2006. Today, it has become South Asia's leading pharma meeting place, covering

every step of the supply chain, from drug discovery to finished dosage. CPhI India is an industry platform encompassing CROs, CMOs and manufacturers of API, Generics, Excipients and Drug formulation, Fine chemicals, Biosimilars, Finished Formulations, Lab chemicals and Biotechnology. P-MEC, on the other hand, includes manufacturers of Pharma Machinery and Equipment, Analytical Equipment, Automation & Robotics, Packaging Equipment & Supplies, Plant/Facility Equipment, Automation & Controls, Processing Equipment, RFID, Tableting / Capsule fillers, Clean room equipment, Filling equipment and Laboratory products.

The show has grown exponentially over the years, with domestic and foreign exhibitors and visitors engaging over significant levels of business. This year, the expo comprised exciting facets such as the Supplier-Finder Desk (a digital floor plan that enabled visitors find exhibitors based on services or company names), Innovation Gallery (an arena where participating pharma companies were encouraged to showcase innovations on an international platform) and Exhibitor Showcase (a platform where exhibitors demonstrated how their new product launches are going to be efficacious.)

The key companies exhibiting in these shows included Aurobindo Pharma Ltd., Granules India Pvt. Ltd., Hetero Labs Limited, Signet Chemical Corporation Pvt. Ltd, DKSH India Pvt. Ltd., Morepen Laboratories Limited, N V Organics Pvt. Ltd., West Pharmaceuticals Packaging India Pvt. Ltd., Cadmach Machinery Co. Pvt. Ltd., Brothers Pharmamach (I) Pvt. Ltd. and NPM Machinery Pvt. Ltd., Jekson Vision Pvt. Ltd., among others. ■

South Asia's largest security and surveillance congregation emerges as catalyst to progress & vision of industry

Organised by:
UBM

IFSEC India; 6th to 8th December 2017, New Delhi



Unveiling of the whitepaper by PwC – knowledge partner for IFSEC India 2017 on 'Maximising the benefits of a command and control centre (CCC) ' that primarily talks about key challenges in today's CCCs, utilization of the concept of operations and co-locating various command centres for integrated operations.

Seen L to R : Mr. Yogesh Mudras, MD, UBM India; Mr. Gopal K Pillai, Chairman, Data Security Council of India & Former Secretary, Ministry of Home Affairs, Govt. of India; Mr. Anil Dhawan, Co-Chair, ASSOCHAM Homeland Security; Commander Deepak Uppal, Director, PwC; Mr. Shiv Charan Yadav, President, Asian Professional Security Association (APSA); and Mr. Pankaj Jain, Group Director, UBM India

UBM India's International Fire & Security Exhibition and Conference (IFSEC) India Expo, a three-day security and fire safety show, in its 11th edition held in New Delhi, brought together internationally renowned exhibitors, consultants, business experts and key government officials, to discuss global best practices and concepts such as smart cities, and to seek solutions for challenges in the security and fire domain. It also provided informative demos and a wealth of opportunities for the visitors to network and learn about cutting-edge technologies, industry trends, challenges, market insights and discover the best solutions to keep their business and clients secured.

This year, the expo saw participation from UK, USA, China, Taiwan, Malaysia, Australia, Canada, Singapore, Lithuania, South Africa, Russia and Turkey to name a few, from the commercial security domain. The expo is well-supported in its endeavours by associations such as Asian Professional Security Association (APSA), American Society for Industrial Security (ASIS), Electronic Security Association of India (ESAI), Central Association of Private Security Industry (CAPSI) and Overseas Security Advisory Council (OSAC), along with Assocham as Strategic Partner and PwC as knowledge Partner.

This year, the expo also witnessed the launch of a whitepaper by PwC - knowledge partner for IFSEC India on 'Maximising the benefits of a command and control centre (CCC) ' that primarily talks about key challenges



in today's command and control centre utilisation of the concept of operations and co-locating various command centres for integrated operations.

With the increasing focus on Homeland security in India, IFSEC India, 2017 discussed relevant insights gained in the global security market by conducting a one day conference with the theme 'Secure Nation and Safer Environment' alongside the exhibition.

This year, IFSEC India brought back the 2nd edition of IFSEC India Awards. The Electronic Security Industry in India is proliferating and the awards were crafted to specially get the minds behind electronic security in various industry verticals like BFSI, Retail, Manufacturing, Energy, Healthcare, PSUs, IT & ITES and Infrastructure in the limelight. The awards recognized the excellence and innovations of CSOs & Security officers who continuously work behind the scenes to ensure robust security. ■

LAUNCHES & INITIATIVES

Messe Frankfurt announces acquisition of India's largest Fitness event

Power-packed platform for fitness, health, nutrition & wellness solutions, underway, for the Indian market

Messe Frankfurt Trade Fairs India Pvt. Ltd., the Indian subsidiary of the Group, has announced the acquisition of Fitex India, the largest fitness and health event on the subcontinent. The acquisition which was announced today gives Messe Frankfurt ownership of Fitex India trade fair, previously owned and organised by Haryana-based trade fair company Smart Events. The two companies join forces to create a power-packed platform for the fitness, health, nutrition and wellness solutions for the Indian market.

Continuing to diversify into high-growth markets around the world, Mr. Wolfgang Marzin, President and CEO of Messe Frankfurt, commented on the newest acquisition: "Smart Events has built Fitex into a strong business serving an exclusive niche segment that is well-positioned in the rapidly growing fitness, health and wellness industry. We are committed to back great management teams to grow, so this is a strategic addition to our portfolio and one which we feel will strengthen long-term value for our shareholders. The acquisition demonstrates Messe Frankfurt's continued growth initiatives to expand its business segments in India." The collaboration will give Smart Events a stronger reach for Fitex India through Messe Frankfurt's strong professional subsidiary in India and worldwide.

Having made its debut in 2014, Fitex India is held annually in Delhi and has grown into one of the country's largest fitness and health exhibition. The most recent event in Delhi in 2016 featured 42 exhibitors covering 7,000 sqm of gross exhibition space with feature area with live stage performance arena, training zone, and other fringe programmes attracting 12,000



Ms. Silvi Chawla, Founder and Director, Fitex India and Mr. Raj Manek, Executive Director and Board Member of Messe Frankfurt Asia Holding Ltd. sign the agreement

trade visitors. Ms. Silvi Chawla, Founder and Director, Fitex India shared: "Joining forces with Messe Frankfurt will build Fitex India into the market leading and power-packed platform for our exhibitors, customers and industry stakeholders and allow us to deliver a truly international quality platform for business and networking. It's all about creating value-added experiences for our customers and visitors and we can leverage on Messe Frankfurt's expertise to take it to the next level."

The fourth edition of this event, scheduled from **5th to 6th May 2018 at the India Expo Centre & Mart**, will be jointly organised by both the companies and will continue to maintain its focus on the business of fitness through its exhibition and fringe program format. Together, the partners are committed to create a platform that will strengthen value for its customers and involve, innovate and inspire ideas and opportunities.■



PLPS to be known as the Private Label & Retailer Brands Expo (PLRB)

PLRB 2018 set to bridge the gap between private label contract manufacturers & retailers to foster potential business opportunities!

From 2018, PLPS will be known as the Private Label & Retailer Brands Expo (PLRB) 2018—an exclusive exhibition on contract manufacturing for food, beauty, wellness, cleaning & retailer brands. The new name reflects the natural evolution of the exhibition through changing markets and emerging distribution models.

Organized by MEX Exhibitions Pvt. Ltd., PLRB 2018 is scheduled from **2nd to 3rd May 2018, at Pragati Maidan in New Delhi**. It will feature 75+ exhibitors with over 400+ products to be put on the anvil for more than 5,000 serious business visitors. The exhibiting companies would be adept in the creation of custom-made products for own brands and different distribution networks from all across India & overseas.

PLRB Expo 2018 is set to floor better opportunities for the growing private label market in the widespread Indian retail industry where the trend of private labeling is fast catching up among the Indian retailers. The objective is to elevate and foster business growth by increasing networking opportunities amongst private label entrepreneurs and retail brands business professionals.

Besides, there are a lot of small manufacturers who didn't find many takers of their products yet, can directly meet the decision makers especially from purchase division of big retail chains and accordingly pitch them with their range of product list/samples. Networking is the

fastest path into this tight-knit, highly competitive market as there is nothing that gets attention faster than a personal introduction. Private Label & Retailer Brands 2018, the Delhi edition, will become an important hub for small and medium-sized companies and well-known national & international brand manufacturers that have revolutionized the entire market in India. ■





NEW INDUSTRY APPOINTMENTS

IAEE welcomes incoming Chairperson - Daniel McKinnon, CEM



Mr. Daniel McKinnon, CEM
Chairperson, IAEE

Mr. Daniel McKinnon, CEM, VP, Client Solutions - Global at FreemanXP, has been elected as the new Chairperson, International Association of Exhibitions and Events(IAEE). He joined FreemanXP in 2014 after 23 years in various show management roles. Some of his previous positions include, Vice President, Events, Energy & Engineering Group at Access Intelligence; Vice President, Government Events, at 1105 Media; Executive Vice President, Messe Frankfurt, Inc.; Executive Director, International Development, AmericasMart Atlanta, Inc.;etc.

As IAEE Chairperson, Mr. McKinnon will focus on promoting the benefits of face-to-face interaction and enhancing the global exhibitions and events industry.

Mr. McKinnon comments "I am eager to continue the great work of those who came before me, and look forward to an outstanding year of working closely with my fellow colleagues as IAEE Chairperson."

Messe Munchen India appoints new CFO

The Indian subsidiary of Messe München has a new leader for its finance and controlling- Mr. Kaustubh Potdar, who is appointed as Chief Finance Officer. Mr. Potdar, a qualified chartered accountant, has about 18 years of experience in finance and accounts and over 8 years in the exhibitions industry.

"We look forward to having Mr. Potdar on board as our CFO. I am confident Messe Muenchen India will benefit from his expertise and extensive experience in finance and accounts. He is a right leader to implement right finance strategy within our

company", said Mr. Bhupinder Singh, CEO and member of the board, Messe Muenchen India, on this newest senior management appointment.

Managing Director of Messe München GmbH and Member of the Board of Directors of Messe Muenchen India, Mr. Stefan Rummel said, "we are pleased to engage Mr. Potdar and with his experience and background. He is the ideal choice to lead our finance operations, contributing to the overall alignment of the business."



Mr. Kaustubh Potdar
Chief Finance Officer
Messe Muenchen India

Vape Expo Japan brings a boom to vaping industry in Eastern-Asia next Spring

As the neighbouring country of Japan, South Korea government took actions to control smoking well in common with Japan. Firstly, both countries increased tax on cigarette sales, making an effort to establish a non-smoking society. Secondly, they are continuously enlarging the non-smoking areas. Additionally, more smokers are acknowledging that e-cig could replace a traditional cigarette. These are some factors affecting growth of e-cig market. Therefore, Eastern-Asian market is witnessing a steady growth.

To promote vape culture and persuade more people to give up smoking, Vape Expo Japan, the first vape exhibition in Japan, will be held in Hall 3 of Intex Osaka between 29 March to 31 March, 2018. It is estimated that about 180 exhibitors from 25 countries and regions will attend the exhibition.

It is expected to be an effective show to learn the up-to-date and popular trends of e-cig industry all over the world. It takes nearly 2 hours to fly from South Korea to Japan. The expo will bring together quality products and services with a 'Made in Japan' provenance. It will also demonstrate Japanese businesses' interest in vaping.

The organizer of Vape Expo Japan, CECMOL (short for China E-Cigarette Media Online), is the earliest media platform and show organizer, specializing in vape industry, in China. The mission of CECMOL is to spread the vape culture, to create business value and to be the servant of vape industry. It started this business in 2013, and organized the first two sessions of International Vape Forum and International Vape Expo in Shenzhen, China, in 2014 and 2015.■

Details : <http://en.vapeexpo.jp.com>

INDUSTRY TIDINGS

Ending another year of serving the industry, UFI reports membership growth

Over 420 events professionals from UFI members in 56 countries met in Johannesburg, South Africa, to review UFI's work throughout 2017 and confirm plans for the year ahead. The 2017 UFI Annual General Assembly took place ahead of UFI's Global Congress, "Raising the Odds -



Mr. Corrado Peraboni, chair of the board of directors of CIPA Fiera Milano Publicações e Eventos Ltda (Brazil), has taken over the reins as UFI president for 2017-18; Johannesburg Expo Centre CEO, Mr. Craig Newman is the incoming president and Dr. Andreas Gruchow is the outgoing president

Pressures and Profits", chaired by UFI President, Dr. Andreas Gruchow. The General Assembly highlighted an array of new initiatives supporting UFI's 750+ members in 86 countries.

During the General Assembly, UFI members reiterated the strategy and priorities for the next year. At present, nine UFI events are confirmed for 2018 including the 85th UFI Global Congress in St. Petersburg, Russia (31 October-3 November 2018). To serve the fast-growing number of members in Latin America, the 1st Latin America Regional Conference is being

prepared for September in Mexico City. The first class of a new Venue Management School in 2017 will take place later this November, in Shanghai, China - in collaboration with the Australian Venue Management Association (VMA). New UFI-EMD courses are also under preparation, as well as focus meetings on HR Management, Sustainable Development, Operations & Services, and Digitisation.

Preparations for the third edition of Global Exhibitions Day (GED) are already under way. Together with the GED partners, UFI is guiding two working groups to expand the toolkit and prepare in-depth material for industry advocacy and talent attraction. GED will take place on Wednesday 6 June 2018.

Mr. Corrado Peraboni, Chair of the Board of Directors of CIPA Fiera Milano Publicações e Eventos Ltda (Brazil) took over the reins as UFI President for 2017-18 at the conclusion of the Congress, on 3 November 2017. He was joined in UFI's new presidential leadership trio by Mr. Craig Newman, Chief Executive Officer, Johannesburg Expo Centre (South Africa) as Incoming President and Dr. Andreas Gruchow as Outgoing President. ■

FICCI releases insightful report on Indian private security industry

A FICCI-PwC report, titled 'Indian private security industry: Preparing for the next leap' was released by Mr. Dharmendra Pradhan, Minister of Skill Development and Entrepreneurship at the fifth edition of FICCI's Private Security Industry Conclave 2017, held on 10th November 2017.



The report presents an in-depth analysis of the Indian private security industry, covering its major service segments, key players, existing policy frameworks, a comparison with global policies and amendments needed to the existing reforms and lists real challenges for the industry players going forward.

The private security industry is amongst the largest employers in India, employing almost 8.5 million people and has the potential to employ 3 million more people by 2020.

Manned guarding continues to be the service line with maximum employment and is also the highest revenue generator for the private security industry, contributing to 80 per cent of the revenue, followed by cash services.

With a high level of advancements in technology, services like electronic security services, integrated facility management and security architecture and engineering will see greater prominence in the time to come. ■

2018 International Signs and LED Exhibition to present One-stop Integrated LED Solution

The 2018 International Signs and LED Exhibition (ISLE 2018), the world's largest industry event for cutting-edge advertising equipment, taking place from March 3-6, 2018 at Guangzhou, China, will premiere its new Commercial Display Technology & Applications area, making it easy for buyers to build one-stop integrated LED solutions across multiple channels.

The exhibition area will gather a series of featured companies including An Shan DAE WHA Display and GKG Precision Machine Co., LTD., the leading LED packaging machine supplier and the largest vendor of automatic solder paste printers in China. Bako, the leader in surface-mount devices & HD displays, will also expand their presence.

Highlights of this year's ISLE include-LIGHTKING, which shone at the Milan Expo will bring its King series, E series, and RC series products; Ledman will bring its Cubic LED video display, which is a specially-shaped screen with a unique design. In addition to devices and equipment, supporting solutions will also be brought to the exhibition, including Linsn's LED control system; and NovaStar Tech Co.'s introduction of its All-in-1 controller and other integrated chips.

The 2018 International Signs and LED Exhibition (ISLE), organized by Canton Fair Advertising Co., Ltd and the China Foreign Trade Guangzhou Exhibition General Corp (CFTE), is a fully integrated LED industry chain solution platform for professional, charismatic and intelligent advertising signs.■

Source: markets.businessinsider.com

CEIR releases new Industry Series Report on Gamification- seventh report in attendee floor engagement study series

The Center for Exhibition Industry Research (CEIR) has released two new industry reports designed to help exhibitors use gamification successfully as well as help show organizers understand show floor attendee engagement tactics. Released on Oct. 19, the new Industry Insight Series Report, "How



Exhibitors Can Use Games and Contests to Drive Greater Trade Show Success," is intended to be a straightforward, "how-to" guide on using games and contests to drive exhibitor success.

"There has been a lot of buzz about gamification in the business world over the past several years and the trade show world is no exception," explained Samuel J. Smith, managing director of Interactive Meeting Technology, who authored the report. He continued, "Exhibitors want to know how to use the power of games to get more booth traffic and greater engagement with attendees. The opportunity is real. Games and contests are great tools for exhibitors to drive booth traffic, capture leads and educate visitors about their products and services."

"CEIR's recent research on attendee engagement has uncovered that games that educate attendees about an exhibitor's products enjoy high attendee use, though this research also finds that too few exhibitors are using this highly effective attendee engagement tactic," said Cathy Breden, CEIR CEO. She added, "We thank Sam for sharing his expertise to help exhibitors understand how to do this well."

Many B2B exhibitions offer conference programs that take place in meeting rooms away from the expo, but this study reveals that 85 percent of show organizers are also providing learning opportunities on the show floor and that interactive formats are more likely to enjoy the highest level of attendee use.

Last month, CEIR released its seventh report in an eight-report series focused on attendee floor engagement: Exhibition Floor Learning Activities Outside Exhibit Booths. CEIR's previous study, the Attendee Retention Insight Study, revealed that a driver of repeat attendance, especially for smaller exhibitions, is the chance for learning engagement opportunities on an exhibition floor. Thus, Part Seven examines the range of learning opportunities exhibition organizers are making available on the trade show floor beyond exhibit booths, assesses the extent that exhibitors sponsor or participate in these activities, and evaluates the level of attendee use for each.■ Source: *Trade Shows News Network*

Plastindia 2018 to benefit plastic industry, organisers

With the 10th International Plastics Exhibition, Conference and Convention - Plastindia 2018 - scheduled to be organised in Gandhinagar, Gujarat, from February 7 to 12, 2018, Plastindia Foundation has stated that a large participation of entrepreneurs from Mangaluru will promote substantial growth of the sector in the Karnataka coast.

Addressing a preliminary meeting recently, Mr. Hari Ram Thakkar, co-chairman, National Promotion Committee-South, PlastIndia 2018, said the plastic industry in the region is manufacturing a wide range of products, from engineering to injection moulds.

With a plastic park and Central Institute of Plastic Engineering and Technology in the pipeline for Mangaluru, there is wide scope for the further growth of the industry in the region, he said.

Stating that the conference would be the biggest ever in India, Mr. Thakkar said over 2 lakh industry visitors, 2,000 exhibitors including global leaders - namely Exxon Mobil, Dow Chemicals, Reifenhauer GMBH etc. - from over 40 countries are expected to participate in the event.

Plastindia Foundation is the apex body of major associations, organisations and institutions connected with plastics. It includes government and semi-government organisations.

The event will be an opportunity that no entrepreneur can afford to miss, the foundation stated. Knowledge will be shared through conferences, conventions, interactive platforms, and many more programmes. ■

Source: The Hindu



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**SESSION STARTING FROM
14TH MARCH 2018**

**CEM HOSTED AT
BIEC, BENGALURU**



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More than 2,300 active CEMs around the world make up the CEM Network which serves as a new channel for communication, ideas, thought leadership, industry recognition and promotion.



8 DAY CLASSROOM (AT BIEC, BENGALURU)

DATES	COURSES	FACULTY
14 Mar 2018	Conference and Meeting Management	Alfredo Lomas, CMP, CMM, CEF, CEM
15 Mar 2018	Security, Risk and Crises Management	Alfredo Lomas, CMP, CMM, CEF, CEM
16 Mar 2018	Strategic Planning and Management	Alfredo Lomas, CMP, CMM, CEF, CEM
17 Mar 2018	Event Marketing	K V Nagendra Prasad, CEM
10 Jul 2018	Finance, Budgeting and Contracts	Charlotte Pearson, CEM
11 Jul 2018	Event Operations	Charlotte Pearson, CEM
12 Jul 2018	Exhibitions and Event Sales	Charlotte Pearson, CEM
13 Jul 2018	Floor Plan Development	K V Nagendra Prasad, CEM

Requirement of the CEM Learning Program

- Candidates enrolling for CEM must have three (3) years of full-time experience in the exhibitions/events industry.
- Candidates taking CEM in India should finish eight (8) course offered to complete the CEM Learning Programme.

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www.iaee.com/ceem

UPCOMING EVENTS

Moving from Vision to National Energy Storage Mission to be in focus at Energy Storage India

The 5th Energy Storage India conference and expo by Customized Energy Solutions & Messe Düsseldorf India and powered by India Energy Storage Alliance is scheduled from **11-12 January, 2018 at India Habitat Centre, New Delhi.**

With the theme of "Implementing the Energy Storage Mission", this event is powered by India's leading Energy Storage Alliance

"India Energy Storage Alliance (IESA)".



Among parallel events are IESA Industry Awards; CEO Roundtable; Buyer-Seller Meet; and Start Up Pitch. There would be special workshops on Energy Storage Technologies Selection, Design & Sizing and Microgrids. Key Takeaways the event include Exhibition focus on Energy Storage Solutions, Production Technologies, Renewables (solar and wind), Components and Materials, Power electronics, Electric Mobility, Microgrids, Smartgrids, Smart City Developers and many more; International Energy Storage Session with focus on Europe, North America, China, Russia, Japan, Australia, Korea and other emerging countries, supported by Global Energy Storage Alliance (GESA); and keynote sessions by dignitaries of the ministries. Details : www.esiexpo.in

Countdown begins for New Delhi World Book Fair 2018

New Delhi World Book Fair (NDWBF) held for the past 45 years and a major calendar event in the publishing world will be held from **6-14 January 2018 at Pragati Maidan, New Delhi.** It is

organised by National Book Trust, India



and India Trade Promotion Organisation (ITPO).

Besides the many literary and publishing conferences and programmes to be organized during the Fair, it also opens up a gateway to the publishing and intellectual world of South Asia.

Details : www.newdelhiworldbookfair.gov.in

Over 400 exhibitors at India International Leather Fair 2018

The 33rd edition of India International Leather Fair (IILF) Chennai, will be held from

1-3 February 2018 at Chennai Trade Centre,

Nandambakkam, Chennai with a display range of all products relating to leather industry, from

raw materials to finished and auxiliary products. Business visitors are expected to be attracted to exhibits displayed by more than 400 companies, including over 100 from more than 20 foreign countries. Over 13,000 visitors are expected this year. Details : <http://www.iilfleatherfair.com>



Garment Technology Expo's 26th trade appointment at New Delhi



South Asia's largest and most comprehensive garmenting technologies show, Garment Technology Expo (GTE) would see its 26th edition - GTE '18 New Delhi, to be held from **19 - 22 January, 2018 at the NSIC Exhibition Complex, Okhla Estate** - the very conveniently located venue - at the hub of garmenting

industry in Delhi NCR. This flagship exhibition would showcase global technologies and machinery to facilitate garment manufacturing and related enterprise. Unparalleled representation from all segments of the sector, representing over 800 companies and brands from over 20 countries would display products to improve productivity, save costs, enhance quality, cut down turnaround time, value add, and more. This 26th edition promises to be bigger and grander compared to the previous editions with an array of fresh offerings. The key highlights are enhanced area, close to 70,000 sq. mt. with more than 350 exhibitors. The trade expo is expected to attract more than 21,000 visitors during the four-day power-packed show. Under the GTE umbrella, all industry stalwarts are present at this platform. The exhibition is known for showcasing latest machines and processes. New innovations, product launches, product upgrades, live demonstrations, new materials, etc. are the cornerstone of each successive show.

Details : www.garmenttechnologyexpo.com

World of opportunities and business prospects for global tourism industry professionals at sectoral show

India International Travel & Tourism fair (IITT) has established itself as a leading Travel & Trade Show of global importance within a short time span of 3 years. Apart from effective trade networking among travel dealers from domestic and international cities, IITT also offers an array of innovative attractions like Seminars, Destination Workshops, Training Academy, etc. making it much more than just another travel show. IITT is a galactic congregation of the global travel fraternity, a Celebration & a Commercial Hub at the same time. IITT has been conceptualized and executed by ABEC Pvt. Ltd. With a legacy of 22 years and having curated over 70 shows, IITT marked ABEC's entry into the travel sector and has been applauded by buyers and participants alike. This 2 day B2B and 1 day B2C event, opens up a world of opportunities and business prospects for global tourism industry professionals. The next edition scheduled from **11-13 January 2018 at MMRDA, Bandra, Mumbai**, is expected to bring together over 500 exhibitors and 25,000+ trade visitors. Its 2-day panel discussion would focus on key industry issues and on-spot meetings would help connect with top 300+ corporate and 150+ wedding planners. Details : <http://www.tourismfair.asia>



World's Premier Sourcing Show for Home, Lifestyle, Fashion & Textiles, all set for its 45th edition

An essential meeting ground for the international gifting and lifestyle products industry-IHGF Delhi Fair organized by the Export Promotion Council for Handicrafts, has taken shape over 44 editions as the world's largest and most comprehensive sourcing event, encompassing the complete supply chain of home fashion & utility, collectibles, gifting and fashion accessories. This brings in buyers from over 110 countries with impressive patronage from USA, Canada, Europe, Australia, South America, Middle East and Asia. Wide-ranging selections presented by leading export houses in 14 well defined product segments at the show inspires buyers to replenish their merchandise and add new product lines for seasons ahead. With such excellent business tidings, while the top manufacturers, exporters and artisan groups queue up to be amongst the nearly 3000 participants in the forthcoming Spring edition of this distinguished sourcing show, overseas buyers too are expected to turn out in large numbers. The show is scheduled from **23-27 February, 2018 at the plush India Expo Centre & Mart, New Delhi NCR**. Visitors to the fair also get access to the 900 permanent showrooms at the Expo Centre. Details : www.ihgfspringfair.epch.in



Nursery industry to shine at blossoming international floriculture trade show

Validating the anticipation, the most significant event of the floriculture industry in India, the 13th International Flora Expo, is ready to add new shades to the blossoming international floriculture trade. Organised by Media Today Group, this expo is scheduled from **23-25 February 2017 at Hindustan Antibiotic Exhibition Ground, Pune**. It will be held concurrently with 12th International Landscape & Gardening Expo 2018; 10th International Horti Expo 2018; and 4th Agrex India 2018. This is an opportune platform for international exhibitors to realize the huge potential of the South Asian market as a year-round supplier and consumer. Over the years of triumph and growing participation, the series of these events have become the India's largest exhibition on floriculture, horticulture, garden equipments and machineries, and allied sectors. Host state-Maharashtra is a leading Indian state in commercial horticulture, floriculture and allied interests. It is an extremely progressive state in terms of adapting modern technologies. Moreover, it is the largest producer and exporter of many horticulture crops like grapes, pomegranates, mangoes, bananas, oranges, etc. and the largest cut flowers and plant producing state of India. Greenhouse concept, an integral part of horticulture, was first introduced in India through Maharashtra. Since then, it has been home to major greenhouse manufacturers, accessories suppliers, who also help in setting up of greenhouses in many states and other countries. Neighbouring states like Gujarat, Andhra Pradesh, Telangana, and Karnataka are leading Indian states in horticulture. Last Flora Expo attracted professionals from over 16 countries around the world including leading ones from The Netherlands, Japan, UAE, USA, China, Taiwan, Thailand including other South East Asian and Arabian countries. Details : www.floraexpo.com





January 2018

INDUSTRIAL & ENGINEERING EXPO

5th to 7th January, 2018
Indore Infoline Pvt. Ltd.
G Town, Bistupur, Jamshedpur, India
Tel: +91-9098887758, +91-9098887758
Email: info@steel-powerexpo.com



IITT 2018

11th to 13th January, 2018
ABEC Exhibitions and Conferences Pvt. Ltd.
MMRDA, BKC, Bandra, Mumbai, India
Tel: +91-9820066289, +91-9820066289
Email: mohit.m@abec.asi
Contact: Mr. Mohit Mewani



ENERGY STORAGE INDIA CONFERENCE AND EXHIBITION

11th to 12th January, 2018
Messe Düsseldorf India Pvt. Ltd.
India habitat Centre
Tel: +91-9871192345, +91-9871192345
Email: maliks@md-india.com
Contact: Ms. Shradha Malik



Food Hospitality World

18th to 20th January, 2018
Hannover Milano Fairs India Pvt. Ltd.
MMRDA Ground, BKC Mumbai, India
Tel: +91-7506270245, +91-22-66875541
Email: riya.zhende@hmf-india.com
Contact: Ms. Riya Zhende



CONSTRO 2018

18th to 21st January, 2018
ABEC Exhibitions and Conferences Pvt. Ltd.
Engineering Grounds
Tel: +91-9833045502, +91-9833045502
Email: aasif@abcindia.biz
Contact: Mr. Asif Ansari



TIMES SHAGUN 2018

19th to 21st January, 2018
ABEC Exhibitions and Conferences Pvt. Ltd.
JW Marriott, Juhu, Mumbai, India
Tel: +91-9819222085, +91-9819222085
Email: bulbeer@abcindia.biz
Contact: Mr. Balbeer Gandhi



ET ACETECH 2018

19th to 21st January, 2018
ABEC Exhibitions and Conferences Pvt. Ltd.
Hitex Exhibition Centre, Hyderabad, India
Tel: 91-9820090896, +91-9820090896
Email: info@etacotech.com
Contact: Mr. Sumit Gandhi



TSA Expo 2018

19th to 21st January, 2018
Unitech Exhibitions Pvt. Ltd.
Chennai Trade Centre, Chennai, India
Tel: +91-9500076535, +91-9500076535
Email: info@unitechexpo.com
Contact: Ms. Reena



IITT 2018

23rd to 24th January, 2018
ABEC Exhibitions and Conferences Pvt. Ltd.
Gujarat University Grounds, Ahmedabad
Tel: +91-9820066289, +91-9820066289
Email: mohit.m@abec.asia
Contact: Mr. Mohit Mewani



India Pavilion in Arab Health

29th January to 1st February, 2018
EEPC INDIA
Dubai International Convention & Exhibition Centre, Dubai, UAE
EEPC
Tel: +91-33-22890651/52/53, +91-33-22890651/52/53
Email: eepcho@eepecindia.net



February 2018

INDUSTRIAL & ENGINEERING EXPO

16th to 19th February, 2018
Indore Infoline Pvt. Ltd.
Reshimbagh, Nagpur (MH), India
Tel: +91-9098887759, +91-9098887759
Email: info@steel-powerexpo.com



IN STORE ASIA

22th to 24th February, 2018
Messe Düsseldorf India Pvt. Ltd.
BEC, Mumbai, India
Tel: +91-9987961323, +91-9987961323
Email: nimi@vjmediaworks.com
Contact: Ms. Nimisha Shah



IHGF Delhi Fair Spring 2018

23rd to 27th February, 2018
Export Promotion Council For Handicrafts.
India Expo Centre, Greater Noida, India
Export Promotion Council for Handicrafts (EPCH)
Tel: +91-11-26135257, +91-11-26135257
Email: info@epch.com



MEDICALL

3rd to 25th February, 2018
Medexpert Business Consultants Pvt. Ltd.
Hitex Exhibition Centre, Hyderabad, India
Tel: +91-7305789789, +91-7305789789
Email: innovation@medicall.in
Contact: Mr. V. Srivatsan



March 2018

INDIA PAVILION IN INTERNATIONAL HARDWARE FAIR (Eisenwarwn Messe)

4th to 7th March, 2018
EEPC INDIA
Exhibition Centre Cologne, Messeplatz
1, 50679 Köln, Germany
Tel: +91-33-22890651/52/53, +91-91-33-22890651/52/53
eepcho@eepecindia.net



INDIA PAVILION IN MIDDLE EAST ELECTRICITY

6th to 8th March, 2018
EEPC INDIA
Dubai World Trade Center, Dubai, UAE
Tel: 91-33-22890651/52/53, 91-33-22890651/52/53
Email: eepcho@eepecindia.net



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1

'Hyderabad is the best city to live in India' - Mercer's Quality of Living Report - 2016



2

'Hyderabad is the second best place in the world that one should see in 2016' - 'Traveler magazine' published by National Geographic



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